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**ELEKTROBIT GROUP PLC'S INTERIM REPORT JANUARY TO MARCH 2004**

(unaudited)

Elektrobit Group's primary objective for 2004 is to ensure long-term development and continuity. During the reporting period the Group added resources to sales, marketing and competence development, as well as research and development in accordance with its established targets. In addition to this the Group aims for a moderate increase in net sales and profitability in 2004.

Net sales for the first quarter of 2004 amounted to 36.7 million euro, which was in line with earlier estimates and slightly up from the first quarter of 2003 (35.4 million euro). Operating profit for the first quarter of 2004 stood at 4.6 million euro, which included 0.4 million euro of non-recurring profit improvement due to inventory valuation principles. This means that the operating profit for the quarter was in line with earlier estimates and substantially at the same level as the corresponding figure for the first quarter of 2003 (3.6 million euro).

Comparisons between the figures of the first quarter of 2004 and the figures for the corresponding period a year earlier:

- Net sales amounted to 36.7 million euro (35.4 million euro; this represented an increase of 1.3 million euro or 3.6%). Net sales of the Testing business unit remained at the level of the corresponding period in the previous year. Net sales of the Contract R&D business unit increased from the previous year's level, while net sales of the Automation Solutions business unit decreased from the previous year's level. Regarding the acquisitions completed in the first quarter, 3SOFT GmbH has been consolidated with Elektrobit Group's figures since March 8, 2004, and CIM-Technologies Group has been consolidated since March 1, 2004.
- Operating profit amounted to 4.6 million euro, including non-recurring income due to a change in the valuation of inventories of 0.4 million euro (3.6 million euro, representing an increase of 1.0 million euro or 27.1%; excluding the change in the valuation of inventories, the increase is 0.5 million euro or 16.7%).
- The equity ratio was 59.0% (54.8%).
- Cash flow from operating activities amounted to 16.8 million euro (-1.8 million euro).
- During the period under review the Group acquired a majority of 3SOFT GmbH (80%) and the entire stock of CIM-Tech Oy. In accordance with its strategy, Elektrobit Group aims to

outperform the average growth of the telecommunications industry, for example by expanding its clientele in both telecommunications and other industries.

The quarterly distribution of the Group's overall net sales and profit was the following:

MEUR	1-3/04	10-12/03	7-9/03	4-6/03	1-3/03
Net sales	36.7	43.3	36.0	33.9	35.4
Operating profit	4.6	5.8	5.1	1.6	3.6
Profit before taxes	4.7	4.8	4.7	1.2	3.1
Net profit	3.5	2.5	3.7	0.2	1.7

Operating profit for the first quarter of 2004 includes 0.4 million euro of non-recurring profit improvement due to inventory valuation principles.

Net sales by business unit have developed as follows:

MEUR	1-3/04	10-12/03	7-9/03	4-6/03	1-3/03
Contract R&D	17.3	17.0	12.1	15.8	13.9
Testing	14.9	21.3	17.8	13.3	15.5
Automation Solutions	4.5	5.0	6.1	4.8	6.0
Total	36.7	43.3	36.0	33.9	35.4

The net sales by market area was as follows:

MEUR (%)	1-3/04	10-12/03	7-9/03	4-6/03	1-12/03
Asia	4.9 (13%)	4.5 (10%)	6.3 (17%)	3.9 (12%)	21.3 (14%)
Americas	4.0 (11%)	4.4 (10%)	8.7 (24%)	5.5 (16%)	23.7 (16%)
Europe	27.7 (76%)	34.4 (79%)	21.0 (58%)	24.5 (72%)	103.6 (70%)

#### BUSINESS ENVIRONMENT

The business environment has remained challenging in the period under review and market visibility is short. The sales volume of the global mobile phone market is generally expected to increase by more than 10% in 2004, and some preliminary estimates indicate that the volumes in the first quarter clearly increased in comparison with the corresponding period in 2003. The number of new mobile phone models is expected to continue to increase during 2004. Deliveries of smart phones increased

significantly last year and the trend is expected to continue in 2004. The leading operating system for smart phones is Symbian, and one of the world leading software platforms is the Series 60 platform.

According to the strategy updated during the period under review, Elektrobit Group's long-term targets include:

- To grow faster than the telecommunications industry on average;
- To expand the customer base in telecommunications and other industries by offering productization solutions with product development services as the spearhead;
- To pursue the leading position among smart phone development partners through the company's ODE business model and, together with partners, through the ODM business model;
- To pursue the leading position in testing mobile phone terminals and networks by strengthening the product offering, technology and customer base;
- To strengthen the market position in automotive infotainment applications, in real-time operating systems for body control applications and in electronic production automation;
- To strengthen the company by investing in new products and competence, both through acquisitions and strategic alliances.

During the period under review Elektrobit expanded and deepened its Series 60 software platform partnership with Nokia (the Series 60 Boutique business model), announced its participation in the development of a new smart phone product platform with Nokia and Texas Instruments Incorporated, and expanded its Symbian OS partnership agreement to cover the Symbian Independent Design House (IDH) concept. The acquisition of a majority holding in 3SOFT GmbH makes it possible for 3SOFT GmbH and Elektrobit Group to achieve a more significant position in the expanding productization service market for the automotive industry. The acquisition of the CIM Technologies Group strengthened and supplemented Elektrobit Group's software competence, particularly in the expanding areas of smart phones and production testing. The number of Symbian software experts increased by 32 people. After the acquisitions Elektrobit Group employs approximately 200 Symbian experts.

The Series 60 Boutique business model allows Elektrobit to provide its customers with better cost efficiency and shorter overall times to market regarding the development of wireless terminals. Elektrobit offers terminal device development services on a turnkey principle in accordance with the ODE (Original Design Engineering) concept.

Participation in a new reference implementation with Nokia and Texas Instruments Incorporated means that the new product platform allows Elektrobit to provide turnkey mobile phone development services for the licensees of the Series 60 platform. The new solution makes it possible to shorten the time to market and save on costs.

The Symbian OS co-operation agreement allows Elektrobit to be one of the first Symbian Independent Design Houses to offer turnkey development services for the licensees of the Symbian OS, shortening times to market and distinguishing itself from the competition with innovations built on the open Symbian platform.

The share of electronics and software in cars is increasing, while the use of several wireless technologies is becoming more common in the area of automotive infotainment applications. This development provides a growing market for 3SOFT GmbH's and Elektrobit Group's productization services in the fields of embedded software, wireless technology and other technologies. Elektrobit and 3SOFT possess extensive, mutually supplementing competence in the areas of electronics and software engineering. 3SOFT GmbH's core competence includes infotainment applications and real-time car control systems. By joining their forces, these companies are able to offer a wide range of product development services and solutions for the automotive industry in Europe, Asia and the Americas. The alliance aims for business synergies at several levels.

Elektrobit Group's primary objective for 2004 is to ensure long-term development and continuity. During the reporting period the Group added resources to sales, marketing and competence development, as well as research and development in accordance with its established targets. The positive development of net sales and profitability in the period under review was, compared with the corresponding period last year, in line with the targets.

#### CONTRACT R&D BUSINESS OPERATIONS FROM JANUARY TO MARCH 2004

The Contract R&D business comprises design services associated with mobile phone terminals and base stations, and design services in the Automotive, Security, Defence and Wellness areas, as well as wireless products. Product sales make up less than 10% of the net sales of the Contract R&D business unit.

The business environment of the Contract R&D business unit has seen a slight recovery in comparison with the corresponding period in 2003. Among other things, this was reflected in positive development in the Americas. Net sales during the period amounted to 17.3 million euro (13.9 million

euro), which was in line with the targets. Net sales in comparison with the previous year were also improved by the consolidation of 3SOFT GmbH and the CIM Technologies Group with the business unit in March 2004.

During the period under review Elektrobit realized its strategy by expanding and deepening its Series 60 software platform co-operation with Nokia. During the period under review Elektrobit also announced its participation in the development of a new smart phone product platform in co-operation with Nokia and Texas Instruments Incorporated. The co-operation agreement regarding the Symbian OS operating system was expanded to cover the Symbian Independent Design House (IDH) concept. The acquisition of a majority holding in 3SOFT GmbH makes it possible for 3SOFT GmbH and Elektrobit Group to achieve a more significant position in the expanding software market for the automotive industry. The acquisition of the CIM Technologies Group also strengthened and supplemented Elektrobit Group's software competence. The number of Symbian software experts increased by 32 people. After the acquisitions, Elektrobit Group employs more than 700 software experts, approximately 200 of whom are Symbian experts.

The Contract R&D business is dominated by the sales of product development services associated with mobile phone terminals. The focus area during the period under review was smart phones and associated engineering services. The volume of product development related to mobile phone base stations remained low. Sales in the Security, Defence and Wellness areas increased as planned. The business operations of 3SOFT GmbH and the CIM Technologies Group developed according to plan as well.

#### TESTING BUSINESS OPERATIONS FROM JANUARY TO MARCH 2004

The Testing business mainly consists of the development, manufacture and sales of testing equipment for mobile phones and mobile phone networks, associated software development, and service business related to testing. Elektrobit Group develops and manufactures testing equipment for mobile phone production testing, maintenance, field testing and radio channel simulation, as well as mobile phone network testing and optimization. The service business comprises testing design for mobile phones and base stations, and field testing and measurement services mainly associated with mobile phone networks. During the period under review the business developed as expected. Net sales amounted to 14.9 million euro (15.5 million euro).

The demand for testing and simulation equipment for product development picked up in comparison with the 2003 level. As expected, the deliveries of product-specific production solutions fell short of

the second half of 2003 due to periodic fluctuation. The demand for testing and optimization equipment for mobile phone networks was slightly lower than expected. Service business operations associated with testing developed as planned.

#### AUTOMATION SOLUTIONS BUSINESS OPERATIONS FROM JANUARY TO MARCH 2004

The Automation Solutions business unit comprises two business segments: BAS (Board Assembly Systems) and FAS (Final Assembly Systems). The BAS business segment focuses on circuit board processes for automotive, consumer and industrial electronics. The BAS business includes both project sales and standard equipment sales. The most important market is Central Europe, managed through our Italian, German and Hungarian companies.

The FAS business mainly consists of assembly systems for the telecommunication industry. FAS focuses on selected key accounts on a global level and typically delivers complete automation systems as projects. The centre of excellence for the business segment is located in Finland, and it operates in close partnership with Group companies in Asia, Europe and the US.

The period under review was the first quarter after the regrouping of the Automation Solutions business. The units operated in accordance with their roles, focusing on the agreed accounts and products. Net sales during the period under review fell short of the target, amounting to 4.5 million euro (6.0 million euro). The operating environment remained difficult and oversupply means that price competition in the industry is still intense.

During the reporting period the Group delivered the first new generation circuit board cutters (routers) and laser markers from Germany to end customers. The introduction of these products to the US market begun in February. According to the chosen strategy, sales, maintenance and some project engineering will be taken close to the customer. The centers of excellence in Kuopio, Estonia and Germany develop basic products and technology, and the units create related applications for their own customers.

**BALANCE SHEET AND FINANCING**

The figures presented in the balance sheet of March 31, 2004, have been compared with the balance sheet of December 31, 2003 (1000 euro).

	3/2004	12/2003
Non current assets	62 921	45 741
Inventories	13 095	12 297
Deferred tax receivables	414	1 366
Receivables	38 137	45 761
Short term investments	196	1
Cash and bank deposits	34 494	37 183
<b>Total assets</b>	<b>149 257</b>	<b>142 350</b>
Share capital	12 875	12 611
Other equity	72.791	67 762
<b>Total equity</b>	<b>85 666</b>	<b>80 373</b>
Minority interest	1 154	1 943
Deferred tax liabilities	52	69
Long term liabilities	20 379	21 085
Short term liabilities	42.006	38 879
<b>Shareholders' equity and liabilities</b>	<b>149 257</b>	<b>142 350</b>
total		

Cash flow from operations during the period under review was as follows:

+ net profit + depreciations	+5.5 million euro
+ minority interest	+0.0 million euro
+ decrease in working capital	+ 11.2 million euro
= net cash from operating activities	+16.8 million euro
- net cash used in investing activities	- 19.3 million euro
- net cash used in financial activities	+ 1.0 million euro
= change in cash and cash equivalents	- 1.5 million euro

The amount of accounts receivable, booked in current receivables, was 29.9 million euro (38.2 million euro on December 31, 2003), while accounts payable, booked in current liabilities, stood at 7.7 million euro (6.8 million euro on December 31, 2003).

The amount of non-depreciated consolidated goodwill at the end of the period under review was 20.6 million euro (5.0 million euro on December 31, 2003). The total amount of depreciation of goodwill during the period under review amounted to 0.5 million euro.

The amount of net investments during the period was 19.3 million euro, investments in corporate acquisitions amounted to 17.9 million euro and replacement investments amounted to 1.4 million euro. Total depreciation during the period under review stood at 2.0 million euro (2.1 million euro during the first quarter 2003).

The Group's other long-term investments include an investment portfolio with a book value of approximately 8.0 million euro that mainly consists of long-term bonds. The portfolio's market value at the end of the financial year was approximately 0.9 million euro higher than its book value.

The amount of interest-bearing debt at the end of the reporting period was 38.0 million euro. The distribution of net financing expenses on the income statement was the following:

interest and dividend income	0.2 million euro
interest expenses	- 0.3 million euro
foreign exchange gains and losses	+ 0.3 million euro

The company's equity ratio at the end of the period was 59.0% (compared with 58.6% at the end of 2003).

The Group follows a currency strategy, the objective of which is to ensure the margins of business operations in changing market circumstances by minimizing the influence of exchange rates. In accordance with the principles of the currency strategy, the incoming 12-month net cash flow of the currency in question will be hedged. The net cash flow is determined on the basis of sales receivables, payables, the order book and the budgeted net currency cash flow. The hedged foreign currency exposure at the end of the review period was equivalent to 9.0 million euro, which equaled the market value of the position.



#### CHANGES IN GROUP STRUCTURE

The Company acquired a majority shareholding in the automotive electronics software company 3SOFT GmbH on March 8, 2004. The purchase price for the 3SOFT GmbH was paid by issuing 8,421,951 new Elektrobit Group Plc. shares and in addition by paying 9,066,667.07 euro. The new shares were issued to 3SOFT GmbH's shareholders in a directed issue, which was approved by the Board of Directors of Elektrobit Group Plc. on the basis of the authorisation given to the Board of Directors by the Annual General Meeting on March 25, 2003. The new shares will be subject to transfer restrictions, which shall expire with regard to approximately 25 per cent in 2005, with regard to approximately 25 per cent in 2006, with regard to approximately 25 per cent in 2007 and with regard to approximately 25 per cent in 2008.

Determination of the acquisition price is based on the negotiated outcome, which the parties reached concerning the value of the companies' shares outstanding. As a result of the acquisition Elektrobit Group Plc. owns approximately 80 percent of the shares and votes in 3SOFT GmbH while the remaining 20 per cent of the shares are owned by the two managing directors of 3SOFT GmbH. The shares received by Elektrobit Group Plc. in connection with the acquisition have been recorded at current value in the accounts. According to the parties' agreement Elektrobit Group Plc. has a right and on the other hand also an obligation to purchase the remaining 20 per cent of the shares in 3SOFT GmbH within certain periods of time during the years 2007, 2008 and 2009, however, in any case not later than on June 30, 2009. The purchase price for the option shall be determined based on a substance value component and on the other hand the profit producing ability of 3SOFT GmbH defined in more detail in the calculation principles agreed by the parties.

The Company acquired all shares in the software company CIM-Tech Oy. The acquisition price for the CIM-Tech Oy was paid by issuing 4.799.987 new Elektrobit Group Plc. shares. The new shares were issued to CIM-Tech Oy's shareholders in a directed issue, approved by the Board of Directors of Elektrobit Group Plc. on the basis of the authorisation given to the Board of Directors by the Annual General Meeting on March 25, 2003. Determination of the acquisition price is based on the negotiated outcome, which the parties reached concerning the value of the companies' shares outstanding. 50 per cent of the new shares are subject to transfer restrictions, which shall expire with regard to 25 per cent of the shares in 2006 and with regard to 25 per cent of the shares in 2007. As a result of the acquisition CIM-Tech Oy became a wholly-owned subsidiary of Elektrobit Group Plc. The shares received by Elektrobit Group Plc. in connection with the acquisition will be recorded at current value in the accounts.

As a result of above mentioned corporate acquisitions, the total amount of Group companies increased by six. The Company has started means to create a structure that would be clearer from a business point of view. As a result of this, the total amount of Group companies will decrease during 2004. The master company in the Automation Solutions business changed its name to Elektrobit Automation Ltd, and the master company in the Testing business changed its name to Elektrobit Testing Ltd.

During the period under review actions to merge and dissolve JOT Automation CMS Oy, DNT Consulting Oy, JOT Automation CMS Holding and Softbit Oy were commenced, and after the period under review, similar actions were taken in the CIM-Technologies subgroup. During the current year measures to develop the group structure and to decrease the number of companies will be carried through.

In January 2004 Elektrobit Technologies Ltd acquired all the minority holdings in Nemo Technologies Ltd and in Elektrobit Inc. from key persons and currently holds the companies on a 100% basis. Ownership of 49% in the affiliated company Formeca Oy was sold during the period under review.

#### CHANGES IN THE GROUP EXECUTIVE BOARD

Doctor of Engineering Hannu Hakalahti has been appointed Executive Vice President and member of the Executive Board of the Elektrobit Group Plc. responsible for the Testing business unit. In addition to Mr. Hakalahti members of the Group Executive Board include Juha Sipilä, CEO, Arto Pietilä, Executive Vice President, Contract R&D business unit, Juha Reinikka, Executive Vice President, Automation Solutions business unit, Jukka Harju, Executive Vice President, Business Development, Seppo Laine, Chief Financial Officer, Ritva-Liisa Niskanen, Executive Vice President, Strategic Resources and Päivi Vasankari, Executive Vice President, Legal.

#### BOARD OF DIRECTORS' AUTHORIZATIONS BY THE END OF THE REPORTING PERIOD

The Board of Directors were authorised on March 12, 2004 to decide on a new issue or to take convertible loans, in one or more instalments. In the new issue or taking of convertible loans a right can be given to subscribe for a maximum total of 126,105,100 shares, the accounting par value equivalent of which is EUR 0.02 per share, and from which a maximum of 5,000,000 shares may be used to create incentives for the personnel. On the basis of the authorisation the share capital may be increased by a maximum of EUR 2,522,102. The total proposed amount corresponds to approximately 20 per cent of the currently registered share capital and the total voting rights. The

authorisation is valid until the next following Annual General Shareholders' Meeting, however not later than until March 11, 2005.

The authorisation contains a right to deviate from the shareholders pre-emptive right of subscription of new shares and convertible loans rights set out in Chapter 4, Section 2 of the Companies Act as well as a right to decide on the persons entitled to subscription, the terms of subscription and the terms of the convertible loans. In addition the authorisation contains a right to decide on subscription prices. Deviation from the shareholders' pre-emptive subscription rights requires that there is a weighty financial reason for this such as arrangement connected with development of the Company's business or capital structure or financing acquisitions or to encouragement of the personnel. Resolution to this effect shall not, however, be made for the benefit of a party belonging to the inner circle of the company as defined in Chapter 1, Section 4, Subsection 1 of the Companies' Act. When the share capital is increased in another way than on the basis of a convertible loan, the Board of Directors is authorised to decide that the shares may be subscribed against a contribution in kind, by means of set-off or otherwise with specific terms.

#### NOTIFICATIONS IN ACCORDANCE WITH CHAPTER 2, SECTION 9 OF THE SECURITIES MARKET ACT

There were no changes in ownership during 2003 that would have caused an obligation of disclosure in accordance with Chapter 2, Section 9 of the Securities Market Act.

#### BOARD OF DIRECTORS AND AUDITOR

The Annual General Shareholders' Meeting was held on March 12, 2004. The meeting re-elected Juha Hulkko, Tapio Tammi and Matti Lainema to the company's Board of Directors and appointed Eero Halonen, M.Sc (Eng.) as a new member of the Board. Following the appointment Halonen ended his operational tasks within the Company. Halonen was on sabbatical since June 1, 2003.

The authorized accounting firm Ernst & Young Oy was elected as the company's auditor, with Rauno Sipilä, Authorized Public Accountant, as the primarily responsible auditor.

#### DIVIDEND

The Shareholders' Meeting resolved that in accordance with the Board of Directors' proposal dividend of EUR 0.01 per share, i.e a total of EUR 6.305.256, be distributed for the financial period of 2003.

#### EVENTS AFTER THE REPORTING PERIOD

No events with a significant business effect have occurred after the reporting period.

#### TRANSITION TO IFRS/IAS REPORTING

The Group is making preparations to comply with the International Financial Reporting Standards (IFRS/IAS) from the beginning of 2005 onwards. In connection with preparations for the transition to IFRS/IAS-compliant reporting, the Group has transferred to a procedure where the acquisition cost of inventories would include the fixed costs of acquisition and manufacturing. The new valuation principle has been adopted since the beginning of 2004. The change in the valuation principle amounted to 0.4 million euro, which was seen as an increase in the earnings during the period.

#### OUTLOOK FOR THE FINANCIAL YEAR 2004 AND ITS SECOND QUARTER

The operating environment during the current year is expected to remain similar to that of 2003. The market visibility is short and assessing the development of operations is, therefore, still very difficult. The Group carried out extensive reorganization of operations in 2002 and 2003. Thanks to the measures taken, the company can now better focus on long-term development in accordance with its values. The company's primary objective for 2004 is to ensure long-term development and continuity by adding resources to sales, marketing and competence development, as well as research and development. In addition to this, the company aims for a moderate increase in net sales and profitability in 2004.

Increased profitability is based on the efficiency improvement measures taken in 2002 and 2003, as well as the continuing improvement and development of our operations after these measures. Our growth target is based on new customer relationships in the Contract R&D business unit and on new business opportunities and products in the Testing business unit. The company estimates that the business environment for the Automation Solutions business unit and the business associated with mobile phone networks will slightly improve in comparison with the previous year.

Owing to the nature of the company's business, fluctuations are still to be expected between quarters. The Group expects net sales and the operating profit to be on a higher level in the second quarter of 2004 compared to the second quarter of 2003.

In Oulunsalo, May 5, 2004

Elektrobit Group Plc.  
The Board of Directors

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Helsinki Stock Exchanges  
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#### PRESS CONFERENCE

The Company will hold press conferences for media, analysts and investors on May 5, 2004 as follows:

Press Conference in Oulunsalo: at 8.00 am.

Elektrobit Group Plc.

Automaatitietie 1

Oulunsalo

Press Conference in Helsinki: at 1.00 pm.

Ravintola Savoy

Salikabinetit 2 and 3, 7th floor

Eteläesplanadi 14

Helsinki

The material presented during the press conferences (ppt file) will be available from 8.00 am. on May 5, 2004 on the company's website, [www.elektrobit.com/investors](http://www.elektrobit.com/investors)

#### FINANCIAL REPORTING IN 2004

In 2004 the second quarter results will be published on August 4 and the third quarter results on November 3.

<b>ELEKTROBIT GROUP INCOME STATEMENT (MEUR)</b>	<b>Official 1-3/2004 3 months</b>	<b>Official 1-3/2003 3 months</b>	<b>Official 1-12/2003 12 months</b>
NET SALES	36.7	35.4	148.6
Change in work in progress and finished goods	1.0	1.1	-1.0
Other operating income	0.7	0.3	2.0
Expenses	-31.8	-31.1	-123.7
Depreciation	-2.0	-2.1	-9.7
<b>OPERATING PROFIT</b>	<b>4.6</b>	<b>3.6</b>	<b>16.1</b>
Financial income and expenses	0.2	-0.5	-2.3
<b>PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXES</b>	<b>4.7</b>	<b>3.1</b>	<b>13.8</b>
Extraordinary income and expenses	0.0	0.0	0.0
<b>PROFIT BEFORE TAXES</b>	<b>4.7</b>	<b>3.1</b>	<b>13.8</b>
Income tax	-1.3	-1.3	-5.3
Minority interest	0.0	-0.1	-0.3
<b>NET PROFIT</b>	<b>3.5</b>	<b>1.7</b>	<b>8.1</b>
<b>ELEKTROBIT GROUP BALANCE SHEET (MEUR)</b>	<b>Official 31.3.2004</b>	<b>Official 31.3.2003</b>	<b>Official 31.12.2003</b>
<b>ASSETS</b>			
Non-current assets	62.9	51.0	45.7
Current assets			
Inventories	13.1	15.4	12.3
Receivables	38.6	56.3	47.1
Short-term investments	0.2	0.1	0.0
Cash and bank deposits	34.5	20.6	37.2
<b>TOTAL ASSETS</b>	<b>149.3</b>	<b>143.3</b>	<b>142.3</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
Share capital	12.9	12.6	12.6
Other equity	72.8	61.3	67.8

Total equity	85.7	73.9	80.4
Minority interest	1.2	2.8	1.9
Deferred tax liabilities	0.1	0.1	0.1
Long term liabilities	20.4	28.3	21.1
Short term liabilities	42.0	38.1	38.9
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>149.3</b>	<b>143.3</b>	<b>142.3</b>

<b>ELEKTROBIT GROUP CASH FLOW (MEUR)</b>	<b>Official</b>	<b>Official</b>	<b>Official</b>
	<b>1-3/2004</b>	<b>1-3/2003</b>	<b>1-12/2003</b>
	<b>3 months</b>	<b>3 months</b>	<b>12 months</b>

**CASH FLOW FROM OPERATING ACTIVITIES**

Profit before extraordinary items	4.7	3.1	13.8
Adjustments			
Depreciation according to plan	2.0	2.1	9.7
Share of results of associated companies	0.1	0.1	0.1
Financial income and expenses	-0.2	0.5	2.3
Operating incomes and expenses booked in unrestricted equity			
Cash flow before change in net working capital	6.7	5.8	26.0
Change in net working capital			
Change in interest-free short-term receivables	8.6	-6.0	3.1
Change in inventories	-0.8	-0.5	2.6
Change in interest-free short-term payables	3.5	0.8	-2.4
Cash flow before financing activities	17.9	0.0	29.2
Interest paid	-1.0	-1.2	-5.8
Dividends received	0.0	0.0	0.0
Interest received	1.2	0.7	3.6
Income taxes paid	-1.3	-1.3	-5.3
Cash flow before extraordinary items	16.8	-1.8	21.6
<b>Net cash from operating activities</b>	<b>16.8</b>	<b>-1.8</b>	<b>21.6</b>



**CASH FLOW FROM INVESTING ACTIVITIES**

Purchase of tangible and intangible assets	-19.3	-0.7	-3.9
Proceeds from sale of tangible and intangible assets	0.1	0.4	0.8
Purchase of investments	-0.8		-0.2
Proceeds from sale of investments	0.7		0.2
<b>Net cash used in investing activities</b>	<b>-19.3</b>	<b>-0.3</b>	<b>-3.2</b>

**CASH FLOW FROM FINANCIAL ACTIVITIES**

Proceeds from issuance of share capital	8.5		
Proceeds from short-term borrowings	1.4		3.0
Repayment of short-term borrowings	-1.3	-1.1	-1.9
Proceeds from long-term borrowings	0.5		2.9
Repayment of long-term borrowings	-1.6	-0.4	-9.0
Dividends paid	-6.4	-0.2	-0.2
<b>Net cash used in financial activities</b>	<b>1.0</b>	<b>-1.7</b>	<b>-5.1</b>

<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>-1.5</b>	<b>-3.9</b>	<b>13.4</b>
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Cash and cash equivalents at beginning of period	37.2	23.7	23.7
Cash and cash equivalents at end of period	34.7	20.6	37.2
Change in cash and cash equivalents in balance sheet	-2.5	-3.0	13.5
Difference in change in cash and cash equivalents	-1.0	0.8	0.1

Change in minority interest	-0.8	-0.1	-1.2
Translation differences in non-current assets	0.0	-0.1	0.3
Translation differences in shareholders' equity and group structure	-0.2	1.0	1.0

<b>ELEKTROBIT GROUP QUARTERLY FIGURES (MEUR)</b>	<b>Official 1-3/2004</b>	<b>Official 10-12/2003</b>	<b>Official 7-9/2003</b>	<b>Official 4-6/2003</b>	<b>Official 1-3/2003</b>
	<b>3 months</b>	<b>3 months</b>	<b>3 months</b>	<b>3 months</b>	<b>3 months</b>
NET SALES	36.7	43.3	36.0	33.9	35.4
Change in work in progress and finished goods	1.0	-0.9	0.1	-1.3	1.1
Other operating income	0.7	0.4	0.6	0.8	0.3
Expenses	-31.8	-33.6	-29.3	-29.7	-31.1
Depreciation	-2.0	-3.2	-2.4	-2.1	-2.1
OPERATING PROFIT	4.6	5.8	5.1	1.6	3.6
Financial income and expenses	0.2	-1.0	-0.4	-0.4	-0.5
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXES	4.7	4.8	4.7	1.2	3.1
Extraordinary income and expenses	0.0	0.0	0.0	0.0	0.0
PROFIT BEFORE TAXES	4.7	4.8	4.7	1.2	3.1
Direct taxes	-1.3	-1.9	-1.1	-1.0	-1.3
Minority interest	0.0	-0.4	0.2	0.0	-0.1
NET PROFIT	3.5	2.5	3.7	0.2	1.7

<b>ELEKTROBIT GROUP BALANCE SHEET (MEUR)</b>	<b>Official 31.3.2004</b>	<b>Official 31.12.2003</b>	<b>Official 30.9.2003</b>	<b>Official 30.6.2003</b>	<b>Official 31.3.2003</b>
ASSETS					
Non-current assets	62.9	45.7	47.3	49.3	51.0
Current assets					
Inventories	13.1	12.3	13.5	13.4	15.4
Receivables	38.6	47.1	52.4	42.0	56.3
Short-term investments	0.2	0.0	0.0	0.0	0.1
Cash and bank deposits	34.5	37.2	27.7	31.9	20.6

TOTAL ASSETS	149.3	142.3	140.9	136.7	143.3
LIABILITIES AND SHAREHOLDERS' EQUITY					
Share capital	12.9	12.6	12.6	12.6	12.6
Other equity	72.8	67.8	65.3	61.5	61.3
Total equity	85.7	80.4	77.9	74.1	73.9
Minority interest	1.2	1.9	2.6	2.7	2.8
Deferred tax liabilities	0.1	0.1	0.0	0.0	0.1
Long term liabilities	20.4	21.1	23.0	27.5	28.3
Short term liabilities	42.0	38.9	37.4	32.4	38.1
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	149.3	142.3	140.9	136.7	143.3

**ELEKTROBIT GROUP FINANCIAL PERFORMANCE  
RELATED RATIOS**

Official 1-3/2004 3 months	Official 1-3/2003 3 months	Official 1-12/2003 12 months
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**INCOME STATEMENT, (MEUR)**

Net Sales	36.7	35.4	148.6
Operating profit	4.6	3.6	16.1
Operating profit, % of net sales	12.4	10.1	10.8
Profit before extraordinary items	4.7	3.1	13.8
Profit before extraordinary items, % of net sales	12.9	8.8	9.3
Profit before taxes	4.7	3.1	13.8
Profit before taxes, % of net Sales	12.9	8.8	9.3
Net profit	3.5	1.7	8.1

**PROFITABILITY AND OTHER KEY FIGURES**

Return on equity % (ROE)	16.4	9.5	10.8
Return on investment % (ROI)	18.8	14.5	16.4
Interest-bearing net liabilities, (MEUR)	3.3	21.7	1.9
Net gearing, %	3.8	28.3	2.3
Equity ratio, % (nominal, net of deferred taxes)	59.0	54.8	58.6

Gross investments, (MEUR)	20.1	0.7	4.2
Gross investments, % of net sales	54.8	2.1	2.8
Average personnel during the period	1 182	1 161	1 112
Personnel at the period end	1 359	1 159	1 088

<b>ELEKTROBIT GROUP ADJUSTED NUMBER OF SHARES (1000 PCS)</b>	<b>Official 31.3.2004</b>	<b>Official 31.3.2003</b>	<b>Official 31.12.2003</b>
At the end of period	643 748	630 526	630 526
Average for the period	632 560	630 526	630 526
Average for the period diluted with stock options	608 550	626 171	595 787

<b>ELEKTROBIT GROUP STOCK-RELATED FINANCIAL RATIOS (EUR)</b>	<b>Official 1-3/2004 3 months</b>	<b>Official 1-3/2003 3 months</b>	<b>Official 1-12/2003 12 months</b>
Earnings per share	0.0055	0.0027	0.0129
Stock options diluted earnings per share	0.0057	0.0028	0.0136
Equity per share (nominal, net of deferred taxes)	0.1331	0.1172	0.1275

<b>ELEKTROBIT GROUP MARKET VALUES OF SHARES (EUR)</b>	<b>Official 1-3/2004</b>	<b>Official 1-3/2003</b>	<b>Official 1-12/2003</b>
Highest	0.69	0.34	0.66
Lowest	0.52	0.27	0.27
Average	0.62	0.30	0.44
At the end of period	0.56	0.30	0.51
Market value of the stock, (MEUR)	360.5	189.2	321.6
Trading value of shares, (MEUR)	35.3	4.3	50.1
Number of shares traded, (1000 PCS)	56 919	14 276	112 720
Related to average number of shares %	9.0	2.3	17.9

<b>ELEKTROBIT GROUP SECURITIES AND CONTINGENT LIABILITIES (MEUR)</b>	<b>Official 31.3.2004</b>	<b>Official 31.3.2003</b>	<b>Official 31.12.2003</b>
<b>AGAINST OWN LIABILITIES</b>			
Floating charges	29.9	30.8	29.8
Mortgages	19.7	6.7	19.7
Pledges	10.5	6.7	10.2
Mortgages are pledged for liabilities totaled	33.4	38.7	34.6
<b>ON BEHALF OF OTHERS</b>			
Guarantees	0.0	0.0	0.2
<b>OTHER DIRECT AND CONTINGENT LIABILITIES</b>			
<b>Leasing liabilities</b>			
Falling due in the next year	2.9	1.4	2.0
Falling due after one year	2.9	1.4	1.8
<b>Rental liabilities</b>			
Falling due in the next year	1.0	0.1	0.8
Falling due after one year	0.8	0.4	1.0
<b>Repurchasing liabilities</b>			
Falling due in the next year	0.1	0.1	0.1
Falling due after one year	0.5	0.6	0.5
Repurchase commitments	1.7	3.0	1.7
<b>ELEKTROBIT GROUP NOMINAL VALUE OF CURRENCY DERIVATIVES (MEUR)</b>			
<b>Foreign exchange forward contracts</b>			
Market value	0.1	0.4	0.3

Nominal value	6.5	6.0	12.6
Purchased currency options			
Market value	-0.0	0.1	
Nominal value	2.5	4.0	
Sold currency options			
Market value	-0.0	-0.1	
Nominal value	5.0	8.0	