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#### **ELEKTROBIT GROUP PLC.'S FINANCIAL STATEMENT BULLETIN 2006**

#### **SUMMARY**

#### Year 2006 briefly:

- Elektrobit's strategy was redefined during spring 2006. The new strategy of Elektrobit was formulated as one which focuses on the Wireless Communications Solutions and Automotive Software Business Segments. The former Business Segment was defined to include R&D services, advanced mobile terminal reference designs and mobile WiMAX radio base station business. The Network Test, System Test and Production Solutions Business Units were defined to form the Test and Automation Business Segment and were chosen to be developed separately. It was announced that Elektrobit will be seeking industrial partners to further strengthen the long-term competitiveness of the Test and Automation Business Units, with possibly different long-term solutions for each of them individually.
- Considerable investments in automotive software products, in mobile WiMAX products, in smartphone reference design platform components as well as in production partnering capability were made. In the fourth quarter, Elektrobit decided to withdraw from the 3G smartphone ODPM (Original Design with Partnered Manufacturing) business model.
- The Network Test business was sold.

Elektrobit's reporting was based on the following segments from July 1, 2006:

	BUSINESS SEGMENTS					
	Wireless Communications Solutions	Automotive Software	Test and Automation			
SS	Mobile Terminal Solutions	Automotive Software	Network Test			
SINESS	Radio Network Solutions		System Test			
BUS			Production Solutions			



During the fourth quarter of 2006, Elektrobit sold its Network Test business to Anite Group Plc. According to IFRS5 standard, Elektrobit reports its financial results divided between Discontinued Operations and Continuing Operations. In this Financial Statement Bulletin, financial figures of 2006 and 2005 are reported based on Continuing Operations, without Network Test business figures. Discontinued, i.e. Network Test business figures, are reported separately in Financial Statement, after Continuing Operations' net profit.

The company's net sales for Continuing Operations for the whole-year 2006 stood at EUR 181.5 million. Earlier, the company estimated the net sales for the year 2006 to be between EUR 180-190 million. The whole-year operating profit was expected to be slightly negative. The Continuing Operations operating loss was EUR -3.0 million, or -1.7% of the net sales. The net profit of the Network Test business sale was EUR 73.2 million. The Consolidated Income Statement of Elektrobit is presented below.

CONSOLIDATED INCOME STATEMENT (MEUR)	1–12/2006	1–12/2005
	12 months	12 months
Continuing operations		
NET SALES	181.5	190.1
OPERATING PROFIT	-3.0	17.3
Financial income and expenses	-0.4	1.1
PROFIT BEFORE TAX	-3.4	18.4
PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS	-3.9	13.0
Profit after tax for the year from discontinued operations	78.2	5.8
PROFIT FOR THE YEAR	74.2	18.8
Attributable to		
Equity holders of the parent	73.9	19.0
Minority interest	0.3	-0.1
Earnings per share EUR continuing operations	-0.03	0.10
Earnings per share EUR discontinued operations	0.60	0.04
Earnings per share EUR continuing and discontinued operations	0.57	0.15



Comparisons between the Continuing Operations figures for the fourth quarter of 2006 and the corresponding period in 2005 <sup>1</sup>:

- Net sales amounted to EUR 45.6 million (EUR 50.0 million; a decrease of EUR 4.4 million or 8.8 %). The net sales of the Automotive Software Business Segment were EUR 11.3 million (EUR 10.8 million; an increase of EUR 0.5 million or 4.6%). The net sales of the Wireless Communications Solutions Business Segment were EUR 17.7 million (EUR 16.6 million; an increase of EUR 1.1 million or 6.6 %) and the net sales of the Test and Automation Business Segment were EUR 16.5 million (EUR 22.5 million; a decrease of EUR 6.0 million or 26.7%).
- Operating profit/loss totalled EUR -5.6 million (EUR 2.5 million) and was distributed as follows: the Automotive Software Business Segment operating profit was EUR 0.9 million (EUR 0.3 million), the Wireless Communications Solutions Business Segment operating loss was EUR -5.8 million (EUR -0.3 million), the Test and Automation Business Segment operating loss was EUR -0.6 million (EUR 2.8 million) and the other businesses posted a loss of EUR -0.0 million (EUR -0.4 million). The operating profit included non-recurring expenses of EUR 2.1 million due the withdrawal from the 3G smartphone ODPM business model.
- Net cash flow from operations amounted to EUR -1.2 million (EUR 13.7 million).

Comparisons between Continuing Operations figures in the period from January to December 2006 and the figures for the corresponding period a year earlier:

- Net sales amounted to EUR 181.5 million (EUR 190.1 million, a decrease of EUR 8.6 million or 4.5%). The net sales of the Automotive Software Business Segment were EUR 38.9 million (EUR 27.1 million, an increase of EUR 11.8 million or 43.4%). The net sales of Wireless Communications Solutions Business Segment were EUR 66.2 million (EUR 63.1 million, an increase of EUR 3.1 million or 4.9%) and net sales of the Test and Automation Business Segment were EUR 76.2 million (EUR 99.6 million, a decrease of EUR 23.4 million or 23.5%).
- Operating profit/loss amounted to EUR -3.0 million (EUR 17.3 million, a decrease of EUR 20.3 million or 117.3%) and was distributed as follows: the Automotive Software Business Segment operating profit was EUR 2.1 million (EUR 1.5 million; an increase of

<sup>&</sup>lt;sup>1</sup> Please note that from the fourth quarter of 2006 onwards, the Business Segments are reported in the order of Automotive Software, Wireless Communications Solutions and Test and Automation.



EUR 0.6 million or 42,9 %). The Wireless Communications Solutions Business Segment operating loss was EUR -9.2 million (EUR -0.6 million, a decrease of EUR 8.7 million). The Test and Automation Business Segment operating profit was EUR 4.0 million (EUR 16.5 million, a decrease of EUR 12.5 million or 76.0%), and profit from other businesses was EUR 0.1 million (EUR -0.1 million).

- Net cash flow from operations amounted to EUR -1.4 million (EUR 26.3 million).
- Equity ratio was 72.2% (64.2%).

#### QUARTERLY COMPARISONS, CONTINUING OPERATIONS

The quarterly distribution of the company's Continuing Operations overall net sales and profit:

MEUR	10-12/06	7-9/06	4-6/06	1-3/06	10-12/05
Net sales	45.6	44.0	49.8	42.1	50.0
Operating profit	-5.6	-0.4	4.9	-1.9	2.5
Profit before taxes	-5.4	-0.4	4.1	-1.9	3.2
Net profit	-5.0	-0.4	3.0	-1.6	2.8

The distribution of the Continuing Operations net sales by Business Segment:

MEUR	10-12/06	7-9/06	4-6/06	1-3/06	10-12/05
Wireless Communications	17.7	13.4	17.9	17.2	16.6
Solutions					
Automotive Software	11.3	10.1	8.8	8.7	10.8
Test and Automation	16.5	20.4	23.1	16.2	22.5
Group Total	45.6	44.0	49.8	42.1	50.0

The distribution of the Continuing Operations net sales by market area:

MEUR (%)	10-12/06	7-9/06	4-6/06	1-3/06	10-12/05
Asia	5.2 (11%)	8.1 (18%)	9.4 (19%)	4.8 (11%)	11.8 (24%)
Americas	5.9 (13%)	4.7 (11%)	6.1 (12%)	6.4 (15%)	3.6 (7 %)
Europe	34.6 (76%)	31.1 (71%)	34.3 (69%)	30.9 (74%)	34.5 (69%)

Net sales (external) and operating profit development by Business Segment and Other businesses of the Continuing Operations were as follows:

	9 1					
MEUI	R	10-12/06	7-9/06	4-6/06	1-3/06	10-12/05



Wireless Communications					
Wireless Communications					
Solutions					
Net sales	17.7	13.4	17.9	17.2	16.6
Operating profit	-5.8	-3.6	0.6	-0.3	-0.3
Automotive Software					
Net sales	11.3	10.1	8.8	8.7	10.8
Operating profit	0.9	0.5	0.2	0.5	0.3
Test and Automation					
Net sales	16.5	20.4	23.1	16.2	22.6
Operating profit	-0.6	2.8	3.5	-1.7	2.8
Other businesses					
Net sales	0.1	0.0	0.0	0.0	0.1
Operating profit	0.0	-0.0	0.6	-0.4	-0.4
Eliminations					
Net sales	0.0	0.0	0.0	0.0	0.0
Operating profit	0.0	0.0	0.0	0.0	0.0
Total					
Net sales	45.6	44.0	49.8	42.1	50.0
Operating profit	-5.6	-0.4	4.9	-1.9	2.5

## WHOLE YEAR 2006 AND QUARTERLY FIGURES, DISCONTINUED OPERATIONS

Discontinued Operations (Network Test business) figures from the Year 2006 (January-November) were as follows:

MEUR	10-11/06	7-9/06	4-6/06	1-3/06	1-11/06
Operative					
business					
Net sales	3.6	4.8	4.8	5.6	18.7
Operating profit	1.1	1.6	1.7	2.2	6.6
Profit before taxes	1.1	1.6	1.7	2.2	6.7
Income tax	-0.3	-0.4	-0.4	-0.5	-1.7
Net profit	0.8	1.1	1.3	1.7	5.0
-					
Sales profit					



Profit of the	73.7				73.7
Discontinued					
Operations					
Income tax	-0.5				-0.5
Profit after tax of	73.2				73.2
the Discontinued					
Operations					
Network Test	74.0	1.1	1.3	1.7	78.2
business Net profit					

The sales price of the Network Test business was EUR 85 million. In addition to the aforementioned sales price, an additional amount, capped at EUR 12 million, is payable in cash upon the achievement of certain financial performance targets for the Network Test business between January 1 and December 31, 2007. This additional amount is not included in the figures above.

#### STRATEGY IN ACTION IN THE FOURTH QUARTER AND IN WHOLE 2006

The fourth quarter of 2006 was a very important one for Elektrobit in many respects. In the Test and Automation Business Segment, Elektrobit successfully divested the Network Test Business Unit, a major milestone in the focusing strategy. The other focusing actions in 2006 included the sale of the Space business and R&D sites in Kemi and Ylivieska, reduction of a number of production sites and rationalisation of product development sites.

Within the Wireless Communications Solutions Business Segment, the Mobile Terminal Solutions Business Unit re-tuned the project portfolio during the fourth quarter towards less risky business models. Particularly, the R&D time schedules involving various horizontal component providers became too tight to guarantee successful timely introduction of an entirely new 3G Symbian S60 smartphone to the market with an adequate feature set. Therefore, Elektrobit decided to withdraw from the ODPM (Original Development with Partnered Manufacturing) business model in this category. The decision was based on continuously increased risk levels that were monitored regularly throughout the development program that was launched in 2005 and reinforced in summer 2006. Consequently, the R&D personnel involved in developing the 3G smartphone ODPM reference design platform components was transferred to various other mobile terminal projects, using the R&D services business model.

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All the investments made during 2006 in building the 3G smartphone ODPM reference design platform components have been expensed in the fourth quarter with an extra cost at MEUR 2.1 compared to the original plan, which included a conservative capitalisation of R&D expenses. All these costs are included in the Wireless Communications Solutions Business Segment operational result from 2006. It has to be noted, however, that the ODPM business model development efforts themselves, aimed at creating the capability for using partnered manufacturing will be used in other product segments and Business Units, notably in the forthcoming mobile WiMAX module business within the Radio Network Solutions Business Unit.

At the whole year level, the strongly grown operations of the Automotive Software Business Segment confirmed the potential of this market. The lower Year-on-Year growth in the fourth quarter resulted from significantly higher than normal net sales bookings in the fourth quarter of 2005 due to completion of several large projects in that period. In the fourth quarter, Elektrobit continued to invest considerably in the development of new software platform based products.

A major internal achievement during the year was the introduction of the new organization consisting of global Business Units and, in matrix, global support functions that serve the Business Units. This represented a major change from the previous operational model based on a group of independent companies.

Overall, the year served well the new strategy formulated in the spring 2006 as being one that focuses the business operations of Elektrobit and that concentrates on clear growth businesses, without increasing dependence of the cellular mobile terminal market, as it was defined.

**RESEARCH AND DEVELOPMENT IN 2006** 

During 2006, Elektrobit continued to invest in the development of software platform based products in the Automotive Software Business Unit. The company also continued to invest in the development of 3G smartphone ODPM reference design platform until the fourth quarter. A new important investment area in the Radio Network Solutions Business Unit was the development of IP radio infrastructure products spearheaded by mobile WiMAX (IEEE 802.16e) base station modules.

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Elektrobit also increased the investments in the development of the three technical core competence

areas defined in the strategy: wireless technologies, embedded computing and system architectures.

The R&D investments in Production Solutions Business Unit focused on improving price competitiveness and updating the product portfolio for back-end automation. In the System Test

Business Unit, the application domain was expanded by developing the product portfolio of the

Propsim radio channel emulator product family.

Continuing Operations research and development expenses in 2006 amounted to EUR 24.9 million,

which is 13.7% of the Continuing Operations net sales compared with EUR 13.1 million (6.9%) in

2005 and with EUR 10.2 million (5.4%) in 2004.

**RISKS AND UNCERTAINTIES** 

Elektrobit follows a risk management policy with the objective of covering risks related to business

operations, property, agreements, competence, currencies, financing and strategy. The company has

identified risks and uncertainties related to such issues as strategy, business operations, personnel, product development, product liability, property and financing. More information on the risks and

uncertainties affecting Elektrobit can be found on the company website a

www.elektrobit.com/aboutelektrobit.

AUTOMOTIVE SOFTWARE BUSINESS SEGMENT FROM JANUARY TO DECEMBER 2006

The Automotive Software Business Segment consists of in-car software products and R&D services

for the automotive industry, with car equipment (Tier 1) suppliers and leading car manufacturers as

well as automotive chipset suppliers as customers.

Automotive Software Business Unit from January to December 2006

The Automotive Software Business Unit consists of software products and R&D services for the

needs of the automotive industry. The sales of products and associated solutions has grown steadily

and accounted for approximately 50 per cent of the Automotive Software Business Unit's net sales at

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the end of the reporting period. The R&D services business covers in-car infotainment and body control applications.

The products include the Tresos<sup>TM</sup> product family of HMI (Human Machine Interface) design tools, software components used for the development of electronic control units (ECU) for passenger cars, and StreetDirector, which is a hybrid navigation software for smartphones, Personal Navigation Devices (PND), Personal Digital Assistants (PDA) and in-car navigation.

In August, it was announced that Volkswagen AG, Hella KGaA Hueck & Co., NEC Electronics (Europe) GmbH and Elektrobit's Automotive Software Business Unit had kicked off a project in which the four partners are working together to develop a fully functional Body Control/Comfort ECU for a Volkswagen series-production vehicle that will be furnished with AUTOSAR (Automotive Open System Architecture) compatible software. Elektrobit's Automotive Software Business Unit is a leading supplier of software products based on the AUTOSAR standard.

Elektrobit navigation software solution has been successfully deployed in MEDION's award winning navigation device, a product shipped in high volumes to stores throughout Europe. The small footprint, user-friendly interface with fast and accurate speech output has been ranked number one by the Auto Motor und Sport magazine in Germany.

Net sales during 2006 amounted to EUR 38.9 million (EUR 27.1 million), which represents a growth of 43.4 % and the operating profit was EUR 2.1 million (EUR 1.5 million) which included considerable investments in R&D of Elektrobit's automotive software platform products.

WIRELESS COMMUNICATIONS SOLUTIONS BUSINESS SEGMENT FROM JANUARY TO DECEMBER 2006

The Wireless Communications Solutions Business Segment consists of Mobile Terminal Solutions Business Unit, which is responsible for mobile terminal R&D services and design business, and Radio Network Solutions Business Unit, which is responsible for radio network infrastructure-related R&D services and standard-based products that are sold to telecommunications OEM vendors. Under Wireless Communications Solutions' other businesses, Elektrobit e.g. introduced in November a line of RFID (Radio Frequency Identification) products.

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The net sales of the Wireless Communications Solutions Business Segment from January to December 2006 amounted to EUR 66.2 million (EUR 63.1 million) and the operating loss was EUR -9.2 million (EUR -0.6 million). The decline in the profitability was due to the significantly higher investments in product development and creation of manufacturing partnering capabilities, compared to the same period in 2005. This includes EUR 2.1 million of extraordinary expenses due to withdrawal from supplying 3G smartphones using the ODPM business model.

Mobile Terminals Solutions Business Unit from January to December 2006

The Mobile Terminal Solutions Business Unit delivers products and R&D services for mobile terminals, security, defense, industry and other applications.

During 2006, Elektrobit continued to invest in the development of 3G smartphone ODPM reference design platform until the fourth quarter. During the fourth quarter, the Mobile Terminal Solutions Business Unit retuned the project portfolio towards less risky business models. The product development time schedules involving various horizontal component providers became too tight to guarantee successful timely introduction of an entirely new 3G Symbian S60 smartphone to the market with an adequate feature set. Therefore, Elektrobit decided to withdraw from a prospective customer project covered by the earlier Memorandum of Understanding announcement and abandon the ODPM business in this category. The decision was based on continuously increased risk levels that were monitored regularly throughout the development program that was launched in 2005 and reinforced in summer 2006.

In September 2006, Elektrobit divested its Space Business, a part of the Mobile Terminal Solutions Business Unit. The Space Business was sold to SF-Design Oy.

Radio Network Solutions Business Unit from January to December 2006

Radio Network Solutions Business Unit provides radio network infrastructure-related R&D services and develops standard-based products sold to telecommunications OEM vendors. A new important investment area for Elektrobit under this Business Unit is the development of mobile WiMAX (IEEE 802.16e) ODPM base station modules.

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The first Memorandum of Understanding for the supply of mobile WiMAX standard-based module products was signed in July. The actual contract based on the Memorandum of Understanding has been signed.

Elektrobit and Oy L M Ericsson Ab signed an agreement in September to transfer Ericsson's Product Development Center in Turku to Elektrobit on October 1, 2006. As a result, 65 Ericsson employees, mainly software professionals, became employees of Elektrobit. The agreement strengthens the operation of the Radio Network Solutions Business Unit by increasing its competence base in larger-scale telecommunications software systems.

In December, Elektrobit introduced the availability of a suite of mobile WiMAX modules covering both radio and baseband parts. These ODPM products will shorten the time-to-market of new mobile WiMAX base stations and products. The products are targeted at telecommunications OEM vendors.

Elektrobit announced also the availability of CPRI (Common Public Radio Interface) IP Design Blocks in December. The earlier introduced OBSAI (Open Base Station Architecture Initiative) design blocks and CPRI block technologies are aimed for telecommunications OEMs and component vendors who produce OBSAI and CPRI compliant base stations or components. OBSAI and CPRI interfaces provide standard interface and interoperability between units from different vendors. The IP blocks are available for mobile WiMAX and WCDMA technologies.

In December, Elektrobit and Embio signed an agreement according to which Elektrobit's development sites in Kemi and Ylivieska were transferred to Embio. In this context, 42 employees were transferred to Embio with corresponding terms of employment. The activities in Kemi and Ylivieska were a part of the Radio Network Solutions Business Unit. After the transaction, the Business Unit is focusing its operations on the bigger, already existing development sites.

TEST AND AUTOMATION BUSINESS SEGMENT FROM JANUARY TO DECEMBER 2006

The Test and Automation Business Segment products and solutions include products for system testing, production testing and automation. They are sold to the manufacturers of mobile terminals and networks, network operators, chipset providers, electronics contract manufacturers and research organisations.

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The Test and Automation Business Segment consisted of three Business Units, Network Test, System Test and Production Solutions until the end of November. Elektrobit decided in spring 2006 to develop each of these businesses separately and to continue to make efforts to ensure their performance according to the objectives. At the same time, Elektrobit announced that it is seeking for industrial partners or arrangements to further strengthen the long-term competitiveness of these Business Units.

In order to improve its cost performance, Elektrobit decided to transfer the manufacturing of production automation equipment from Kuopio to China and Estonia and to focus the product development of the System Test Business Unit on the Oulu area. In September, as a result of personnel negotiations, a total of 30 people were laid off from the Production Solutions and System Test Business Units.

In November, the Network Test business was sold to Anite Group Plc. The sale of the business further strengthened Elektrobit's strong balance sheet and gave a good position from which to invest in the focus businesses.

The net sales of the Test and Automation Business Segment amounted to EUR 76.2 million (EUR 99.6 million), and its operating profit stood at EUR 4.0 million (EUR 16.5 million). The decline was mainly due to reduced sales and profitability of the production testing products due to low seasonal deliveries of production automation projects in the first quarter, reduced mobile phone test equipment sales and intensified competition resulting to strong price erosion.

System Test Business Unit from January to December 2006

The products of the System Test Business Unit mostly consist of radio channel emulators and measurement instruments (the Propsim and Propsound products) sold to chipset manufacturers, equipment suppliers, wireless operators and military communications companies. The System Test Business Unit benefited from the MIMO (Multiple Input Multiple Output) development programs of chipset and equipment manufacturers for both cellular and non-cellular applications. The operator market segment for the Propsim radio channel emulator products continued to develop through new deliveries for pre-deployment tests of radio networks.

R&D investments expanding the application domain and the product portfolio of the Propsim radio channel emulator product family continued during 2006. The OBSAI cellular base stations tester was



launched, and the first tester orders were received. The terminal pre-conformance test software product achieved the pilot use phase. As a result of active participation in standardisation work, the radio channel model contributed by Elektrobit was included in the 3GPP LTE standard.

Production Solutions Business Unit from January to December 2006

The products and solutions of the Production Solutions Business Unit are mainly sold to the mobile terminal, mobile infrastructure and electronics contract manufacturers. The production solutions consist of production testing equipment for the different stages of manufacturing, as well as automation equipment for processing electronic products on production lines. The product range also covers final assembly systems for mobile terminals.

The volume deliveries of the new high-speed printed circuit board separation machine were launched during the second half of the year. Product development activities were further focused on improving price competitiveness and, in part, updating the product portfolio for back-end automation. The transfer of the material handling equipment production to China was finalised during the third quarter. In addition, negotiations to transfer production from Kuopio to China and Estonia were concluded.

#### BALANCE SHEET AND FINANCING

The figures presented in the balance sheet of December 31, 2006, have been compared with the balance sheet of December 31, 2005 (EUR 1,000).

	12/2006	12/2005
Non-current assets	66,315	68,681
Inventories	13,878	17,452
Accounts and other receivables	57,518	46,937
Financing securities, cash and bank	125,091	60,577
deposits		
Current assets total	196,487	124,966
Total assets	262,803	193,647
Share capital	12,941	12,941
Other equity	173,513	107,249
Minority interest	2,107	1,785



Total shareholders' equity	188,561	121,976
Long-term liabilities	23,728	26,480
Short-term liabilities	50,513	45,191
Total shareholders' equity and liabilities	262,803	193,647

Net cash flow from operations during the period under review was as follows:

+ net profit +/- adjustment of accrual basis items EUI	R +10.2	million
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- increase in net working capital	EUR -7.4 million
- interest, taxes and dividends	EUR -4.2 million
= cash generated from operations	EUR -1.4 million
- net cash used in investment activities	EUR 78.5 million
- net cash used in financing	EUR -12.6 million
= net change in cash and cash equivalents	EUR 64.5 million

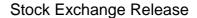
The amount of accounts and other receivables, booked in current receivables, was EUR 57.5 million (EUR 46.9 million on December 31, 2005), while accounts and other payables, booked in interest-free current liabilities, were at EUR 35.3 million (EUR 33.0 million on December 31, 2005).

The amount of non-depreciated consolidation goodwill at the end of the period under review was EUR 8.2 million (EUR 9.2 million on December 31, 2005) and depreciation on business acquisitions during the reporting period amounted to a total of EUR 1.9 million (EUR 1.8 million during the comparable period in 2005).

The amount of net investments in the period under review was EUR 6.5 million, consisting entirely of replacement investments. The total amount of depreciation during the period under review was EUR 9.2 million, including EUR 1.9 million of depreciation owing to business acquisitions.

Elektrobit's other long-term investments include an investment portfolio with a book value of approximately EUR 10.7 million, which mainly consists of long-term bonds. The portfolio is valued at market value on December 31, 2006.

The amount of interest-bearing debt at the end of the reporting period was EUR 32.4 million. The distribution of net financing expenses on the income statement was as follows:





interest, dividend and other financial income EUR +2.2 million interest expenses EUR -1.7 million foreign exchange gains and losses EUR -0.9 million

Elektrobit's equity ratio at the end of the period was 72.2% (compared with 64.2% at the end of 2005).

The figures from the period under review do not include any of the statutory reserves stipulated in Chapter 5, section 14 of the Accounting Act.

Elektrobit follows a currency strategy, the objective of which is to ensure the margins of business operations in changing market circumstances by minimising the influence of exchange rates. In accordance with the principles of the currency strategy, the upcoming 12-month net cash flow of the currency in question is hedged. The net cash flow is determined on the basis of sales receivables, payables, the order book and the budgeted net currency cash flow. The hedged foreign currency exposure at the end of the review period was equivalent to EUR 11.9 million.

#### **ENVIRONMENTAL FACTORS**

Elektrobit's own business operations focus mostly on the design, assembly and marketing of products. This represents only a minor part of the environmental impacts over the entire life cycle of the products. Products manufactured by the company have minor environmental impacts.

Elektrobit has had ISO 14001 certified management systems since 2001. The systems were expanded in 2004 to cover also the company's production units. Elektrobit's company level ISO14001.2004 system certification update is estimated to be finalised by early 2007.

Elektrobit has observed and applied the requirements of the ROHS (use of hazardous substances) and WEEE (recycling of electrical and electronic equipment) directives in design since 2002. Certified environmental management system is being extended to cover those design operations of the Group's subsidiaries that must pay particular attention to the requirements of the ROHS and WEEE directives and the upcoming EUP (energy-using products) directive where applicable.

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Elektrobit is monitoring globally the environmental requirements for products and derived national regulations to the extent that they are related to the Group's operations. The imposed requirements will be observed in business operations on a country-specific basis. The company has utilised a global information service monitoring environmental requirements by industry and country since

2005.

PERSONNEL

Elektrobit employed an average of 1,847 people between January and December 2006. At the end of December, Elektrobit had 2,005 employees (1,633 at the end of 2005). Product development

engineers constitute the most significant part of Elektrobit's personnel.

CHANGES IN GROUP STRUCTURE

During 2006, the company closed its subsidiary Elektrobit SAS in France and divided Elektrobit Inc's

business into two different companies; Elektrobit Inc and Elektrobit Production Solutions Inc.

3Soft GmbH changed its name to Elektrobit Automotive GmbH. During the fourth quarter 2006, Elektrobit Group Plc also agreed to acquire the remaining 20 per cent of the shares from the minority

shareholders of Elektrobit Automotive GmbH. The acquisition will be closed on March 30, 2007.

Elektrobit Group Plc. and Anite Group Plc. ("Anite") signed a Share Purchase Agreement on November 2, 2006, under the terms of which Elektrobit agreed to sell its Network Test Business to Anite. This transaction comprised the entire issued share capital of Elektrobit's subsidiaries Nemo Technologies Ltd and Elektrobit Group Pte. Ltd. and certain other related assets. The Network Test Business Unit was part of Elektrobit's Test and Automation Business Segment and employed 39

people in Finland and 22 people abroad, mainly in the USA and Asia.

The cash consideration payable to Elektrobit by Anite as a result of the sale was EUR 85 million, subject to a post-completion adjustment based upon the level of net assets in the Network Test business at closing. In addition to the aforementioned purchase price, an additional amount, capped at EUR 12 million, is payable in cash upon the achievement of certain financial performance targets

for the Network Test business between January 1st and December 31st 2007.

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The sale of the Network Test business between Elektrobit Group Plc. and Anite was closed on November 30, 2006.

**OPTION RIGHTS** 

I. The Annual General Meeting of March 17, 2005 decided that option rights should be granted to Elektrobit Group's management and a subsidiary fully owned by Elektrobit Group Plc. The Board of

Directors has exercised its right fully and granted 4,500,000 option rights to Elektrobit Group's

management and a subsidiary fully owned by Elektrobit Group Plc.

Subscriptions made using the 2005 option rights may increase the share capital of Elektrobit Group

Plc. by a maximum of EUR 450,000 and the number of shares by a maximum of 4,500,000.

II. The Annual General Meeting of March 15, 2006 decided that option rights with a commitment to

shareholding be granted to Elektrobit Group Plc.'s new directors.

The number of option rights granted totals 1,750,000, of which 750,000 were granted to the

Chairman of the Board and 1,000,000 were granted to the CEO.

Subscriptions made using said option rights might increase the share capital of Elektrobit Group Plc.

by a maximum of EUR 175,000 and the number of shares by a maximum of 1,750,000 new shares.

**INCENTIVE SCHEMES** 

Personnel fund

A personnel fund was established on April 27, 2005. The members of the fund include Elektrobit's

personnel working in Finland.

A profit-related pay scheme, in accordance with the Act on Personnel Funds, was implemented within

Elektrobit at the beginning of 2005, pursuant to which a predetermined proportion of the Group's

**ELEKTROBIT** 

result will be paid to the personnel fund as a profit-related payment. The Board of Directors will decide upon the grounds for the profit-related pay scheme annually.

Stock options

The Board of Directors of Elektrobit Group Plc. decided on June 23, 2005, authorised by the Annual General Shareholders Meeting, on the distribution of stock options to Elektrobit's managers and to its wholly-owned subsidiary, serving as a reserve company in the stock option scheme. The distributed stock options commit managers to long-term shareholding in the Elektrobit Group. The objective of the scheme is to encourage participating managers to work with a long-term focus in order to increase shareholder value and to commit them further to their employer.

A total of 516,000 2005A stock options and 945,000 2005B stock options were distributed to Elektrobit's management. The rest, 384,000 stock options 2005A, 255,000 stock options 2005B, 1,200,000 stock options 2005C and 1,200,000 stock options 2005D were granted to Elektrobit Technologies Ltd, a wholly-owned subsidiary of Elektrobit Group Plc., to be further distributed to the present and future managers of Elektrobit at a later date. In accordance with the terms and conditions of the stock options, the prerequisite for receiving 2005A stock options was that the participating managers purchase a predetermined number of Elektrobit Group shares, as decided by the Board of Directors. 2005B stock options are subject to preconditions relating to Elektrobit's financial targets. In accordance with the share ownership scheme, associated with this stock option scheme, the participating managers are committed to using a considerable portion of the future income from the distributed stock-options for purchasing the company's shares.

The Board of Directors of Elektrobit Group Plc. decided on May 31, 2006, authorised by the Annual General Shareholders Meeting, on the distribution of stock options to Elektrobit Group Plc's Chairman of the Board and CEO. The distributed stock options commit managers to long-term shareholding in the Elektrobit Group. Of the above, 750,000 stock options marked as 2006A were distributed to the Chairman of the Board, while 1,000,000 stock options were distributed to the CEO. In accordance with the terms and conditions of the stock options, the prerequisite for receiving 2006A stock options was that the participating managers purchase, either directly of through companies under their control, a predetermined number of Elektrobit Group shares, as decided by the Annual General Meeting on March 15, 2006 (a minimum of 75,000 shares for the Chairman of the Board and a minimum of 100,000 shares for the CEO).



THE AUTHORISATIONS OF THE BOARD OF DIRECTORS AT THE END OF THE REPORTING PERIOD

The Board of Directors was authorised by the General Meeting of Shareholders held on March 15, 2006 to decide on a new issue or to take convertible loans in one or more instalments. In the new issue, or taking of convertible loans, the right to subscribe a maximum of 21,332,538 shares, the accounting par value equivalent of which is EUR 0.10 per share, can be given; from these, a maximum of 5,000,000 shares may be used to create incentives for the personnel. On the basis of the authorisation, the share capital may be increased by a maximum of EUR 2,133,253.80. The total proposed amount corresponds to less than 20 per cent of the currently registered share capital and the total voting rights. The authorisation is valid until the next Annual General Shareholders' Meeting, although no later than March 15, 2007.

The authorisation contains the right to deviate from the shareholders' pre-emptive right of subscription for new shares and convertible loans rights set out in Chapter 4, section 2 of the Companies Act, as well as the right to decide on the persons entitled to subscription, the terms of subscription and the terms of the convertible loans. In addition, the authorisation contains the right to decide on subscription prices. Deviation from the shareholders' pre-emptive subscription rights requires that there be an important financial reason for doing so, such as an arrangement connected with the development of the company's business or capital structure or financing acquisitions, or an incentive arrangement for the personnel. A resolution to this effect shall not, however, be made for the benefit of a party belonging to the inner circle of the company as defined in Chapter 1, section 4, subsection 1 of the Companies' Act. When the share capital is increased in a way other than on the basis of a convertible loan, the Board of Directors is authorised to decide that the shares may be subscribed against a contribution in kind by means of set-off or otherwise with specific terms.

The authorisation remains unutilised on the whole.

NOTIFICATIONS IN ACCORDANCE WITH CHAPTER 2, SECTION 9 OF THE SECURITIES MARKET ACT

There were no changes in ownership during the period under review that would have caused an obligation of disclosure in accordance with Chapter 2, section 9 of the Securities Market Act.

**BOARD OF DIRECTORS AND AUDITOR** 

The Annual General Shareholders Meeting held on March 15, 2006 resolved that the Articles of

Association be amended to allow the number of Board members to vary between 3 and 7. The

meeting also decided that the number of Board members should be six in year 2006. The meeting re-

elected Tapio Tammi, Matti Lainema and Juha Sipilä to Elektrobit's Board of Directors and appointed Juha Hulkko (M.Sc.Tech., eMBA), J.T. Bergqvist (Dr.Tech.) and Jukka Harju (M.Sc.Tech.,

M.Sc.Econ.) as new members of the Board. At its assembly meeting held on March 15, 2006 the

Board of Directors elected J.T. Bergqvist as the Chairman of the Board.

The authorized accounting firm Ernst & Young Oy was elected as the company's auditor, with Rauno

Sipilä, Authorized Public Accountant, as the primarily responsible auditor.

**DIVIDEND FROM 2005** 

The Annual General Shareholders Meeting of March 15, 2006 resolved that a total of

EUR 9,058,888.30 be distributed for the financial period from January 1 to December 31, 2005 in

accordance with the Board of Directors' dividend proposal of EUR 0.07 per share.

THE CHIEF EXECUTIVE OFFICER OF THE GROUP

Pertti Korhonen, M.Sc.Tech., began as the CEO of Elektrobit Group Plc. on June 1, 2006, once the

term of office of Juha Hulkko was over.

**BUSINESS ENVIRONMENT** 

It is expected that the percentage of electronics and software in cars, as well as the use of wireless

technologies and the number of infotainment applications, will continue to grow. For reference, the

market for automotive software solutions is estimated to have grown in 2006 by more than 15 per

cent (Mercer study 2005, The Impact of AUTOSAR on the Auto Software and Tools Market). An

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additional growth factor for the Automotive Software Business Segment is the growth in the Personal Navigation Device (PND) market, in which the number of mobile GPS navigation solutions is expected to grow with more than 62 per cent of CAGR during 2005-2009 (Canalys).

The delivery volume of mobile devices increased in 2006 to over one billion units (Strategy Analytics). Deliveries of smartphones were estimated to grow over 65 per cent in 2006 when compared to 2005 (Gartner). Going forward, the share of the smartphones is expected to continue to grow also in 2007 (Gartner), yielding a growing market for advanced R&D services.

The growth in the wireless network equipment market was moderate in 2006. Operators are expected to continue investing in network capacity and in new cellular network technologies (WCDMA, HSDPA). The mobile WiMAX infrastructure equipment market is expected to start in the end of 2007, major operators and OEMs (Original Equipment Manufacturers) having their mobile WiMAX implementations planned for late 2007 and 2008.

The system test market is predicted to expand moderately in 2007, as development of new cellular technologies, enhancements to existing technologies (HSDPA, HSUPA, 3GPP LTE, MIMO) and new non-cellular technologies (mobile WiMAX, WiBRO) are generating demand for test system replacements and for new test systems.

The need for production automation solutions is still growing due to the high delivery volumes of mobile devices, but this is offset by price erosion in the market. Delivery lead times in production-related test and automation markets are expected to shorten and cost efficiency is expected to continue to be an essential competitive factor.

OUTLOOK FOR THE FIRST HALF OF 2007

Elektrobit expects the revenue during the first half of 2007 to grow slightly compared to the second half of the 2006 (MEUR 89.6). The company will continue to invest in:

• Software platform based products in the Automotive Software Business Unit.

 Development of mobile WiMAX radio infrastructure products in the Radio Network Solutions Business Unit.

Expanding the application domain and the product portfolio in the System Test Business Unit.



- Improving the price competitiveness and updating the product portfolio in the Production Solutions Business Unit.
- The technical core competence areas defined in the strategy.

Due to these continued considerable investments, Elektrobit expects the operating profit in the first half of the 2007 to be on the same level or slightly less than during the second half of 2006 (MEUR -5.9), with the start of the year being significantly weaker than the latter part of the half.

#### BOARD OF DIRECTORS' PROPOSAL TO DISTRIBUTE PROFITS

Elektrobit Board of Directors will propose to the Annual General Shareholders Meeting a dividend of EUR 0.11 per share for 2006, a total of EUR 14,235,395.90.

Oulunsalo, February 7, 2007

Elektrobit Group Plc.

The Board of Directors

Further Information:

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ELEKTROBIT

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Distribution:

The Helsinki Stock Exchange

Principal media

INVITATION TO PRESS CONFERENCE

Elektrobit will hold press conferences for media, analysts and institutional investors concerning the

Financial Statement Bulletin for 2006 on February 7, 2007 as follows:

In Oulunsalo at 9.30 - 10:15 am. (EET)

Elektrobit

Automaatiotie 1

Meeting cabinet 126

In Helsinki at 2.00 - 3:00 pm. (EET)

Restaurant Savoy

Eteläesplanadi 14

Cabinets II-III, 7th floor

The Helsinki conference will be audio webcast and published live on the Internet on

http://194.100.179.98:80/wip/directlink.do?newbrowser=1&pid=1435712. There will be a possibility to present questions in place as well as by calling to the conference call number +358 9 2313 9201. An

on-demand version of the audio webcast will be available after the conference on Elektrobit's website

www.elektrobit.com/investors.

The presentation material (as a pdf file) will be available from 8.00 am (EET) on February 7, 2007, on

the same address.

**CONSENSUS ESTIMATE** 



Elektrobit consensus estimates made by the analysts who observe Elektrobit is updated approximately two weeks before the release of the next financial report. The recent estimate is available on the company website <a href="https://www.elektrobit.com/investors">www.elektrobit.com/investors</a>

#### FINANCIAL REPORTING IN 2007

In 2007 the results of the first quarter will be published on May 9, second quarter on August 2, and third quarter result on November 7.

#### ANNUAL GENERAL SHAREHOLDERS MEETING

Elektrobit Group Plc's Annual General Shareholders Meeting will take place on Wednesday, 14 March 2007 at 1:00 pm in Oulunsalo-talo, at the address Mäntypellonpolku 10, Oulunsalo, Finland.

Oulunsalo, January 31, 2007 Elektrobit Group Plc. Corporate Communications

### **ELEKTROBIT GROUP PLC.'S FINANCIAL STATEMENT BULLETIN 2006**

The consolidated financial statement has been prepared in accordance with International Financial Reporting Standards (IFRS). The Financial Statement of 2006 has been audited and the auditing report has been dated on February 6, 2007.

CONSOLIDATED INCOME STATEMENT (MEUR)	1–12/2006	1–12/2005
	12 months	12 months
Continuing operations		
NET SALES	181.5	190.1
Other operating income	3.7	2.6



Change in work in progress and finished goods	1.5	-0.2
Work performed by the undertaking for its own purpose and		
capitalized	0.3	0.2
Expenses	-180.8	-165.7
Depreciation	-9.2	-9.7
OPERATING PROFIT	-3.0	17.3
Financial income and expenses	-0.4	1.1
PROFIT BEFORE TAX	-3.4	18.4
Income tax	-0.5	-5.4
PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS	-3.9	13.0
Profit after tax for the year from discontinued operations	78.2	5.8
PROFIT FOR THE YEAR	74.2	18.8
Attributable to		
Equity holders of the parent	73.9	19.0
Minority interest	0.3	-0.1
Earnings per share EUR continuing operations		
Basic earnings per share	-0.03	0.10
Diluted earnings per share	-0.03	0.10
Earnings per share EUR discontinued operations		
Basic earnings per share	0.60	0.04
Diluted earnings per share	0.60	0.04
Earnings per share EUR continuing and discontinued operations		
Basic earnings per share	0.57	0.15
Diluted earnings per share	0.57	0.15
CONSOLIDATED BALANCE SHEET (MEUR)	Dec. 31,	Dec. 31,
	2006	2005
ASSETS		
Non-current assets		
Tangible assets	32.5	32.2
Intangible assets	18.8	22.5



Investments	10.8	10.8
Receivables	1.6	0.0
Deferred tax assets	2.7	3.2
Non-current assets total	66.3	68.7
Current assets		
Inventories	13.9	17.5
Trade and other receivables	57.5	46.9
Other short-term deposits	18.1	18.4
Cash at banks and in hand	107.0	42.2
Current assets total	196.5	125.0
TOTAL ASSETS	262.8	193.6
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the parent		
Share capital	12.9	12.9
Other equity	173.5	107.2
Minority interest	2.1	1.8
Total equity	188.6	122.0
Non-current liabilities		
Interest-bearing liabilities	17.2	17.9
Other liabilities	0.3	0.0
Deferred tax liabilities	6.2	8.6
Non-current liabilities total	23.7	26.5
Current liabilities		
Interest-bearing liabilities	15.2	12.2
Trade and other payables	35.3	33.0
Current liabilities total	50.5	45.2
TOTAL EQUITY AND LIABILITIES	262.8	193.6

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (MEUR)

A = Share capital

B = Share premium

C = Retained earnings



D = Net profit for the period

E = Minority interest

F = Total equity

	Α	В	С	D	E	F
Equity on January 1, 2005	12.9	64.6	31.1		2.3	110.9
Profit for the period				3.2		3.2
Dividend distribution			-7.8			-7.8
Translation difference			0.1		0.0	0.1
Equity on March 31, 2005	12.9	64.6	23.4	3.2	2.3	106.4
Profit for the period				5.2		5.2
Translation difference			0.1		-0.0	0.1
Others			0.0			0.0
Equity on June 30, 2005	12.9	64.6	23.6	8.4	2.3	111.7
Profit for the period				6.6		6.6
Share-related compensation			0.1			0.1
Translation difference			0.1		-0.3	-0.1
Others			0.1			0.1
Equity on September 30, 2005	12.9	64.6	23.9	15.0	2.0	118.4
Profit for the period				4.0		4.0
Share-related compensation			0.1			0.1
Translation difference			0.1		-0.2	-0.1
Others			-0.3			-0.3
Equity on December 31, 2005	12.9	64.6	23.7	19.0	1.8	122.0
Equity on January 1, 2006	12.9	64.6	42.7		1.8	122.0
Profit for the period				0.1		0.1
Dividend distribution			-9.1			-9.1
Share-related compensation			0.1			0.1
Translation difference			-0.1		0.1	-0.1
Others			0.0			0.0
Equity on March 31, 2006	12.9	64.6	33.6	0.1	1.9	113.0
Profit for the period				4.3		4.3
Share-related compensation			0.2			0.2



Translation difference			-0.3		0.0	-0.3
Others			-0.0			-0.0
Equity on June 30, 2006	12.9	64.6	33.5	4.3	1.9	117.2
Profit for the period				0.7		0.7
Share-related compensation			0.3			0.3
Translation difference			0.1		0.1	0.1
Others			-0.2			-0.2
Equity on September 30, 2006	12.9	64.6	33.7	5.0	1.9	118.1
Profit for the period				68.9		68.9
Share-related compensation			0.3			0.3
Translation difference			-0.1		0.2	0.1
Others			1.2			1.2
Equity on December 31, 2006	12.9	64.6	35.1	73.9	2.1	188.6

CONSOLIDATED CASH FLOW STATEMENT (MEUR)	1–12/2006	1–12/2005
	12 months	12 months
CASH FLOW FROM OPERATING ACTIVITIES		
Net profit for the accounting period	73.9	19.0
Adjustment of accrual basis items	-63.7	16.8
Cash flow before change in net working capital	10.2	35.7
Change in net working capital	-7.4	-1.5
Cash flow before financial items and taxes	2.8	34.2
Interest paid on operating activities	-1.9	-3.1
Interest received from operating activities	1.8	4.4
Other financial income and expenses, net received	0.0	0.0
Income taxes paid	-4.1	-9.2
NET CASH FROM OPERATING ACTIVITIES	-1.4	26.3
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of business unit	-0.3	
Disposal of business unit, net of cash acquired	81.1	
Purchase of tangible and intangible assets -	-4.7	-5.4



Proceeds from sale of tangible and intangible assets +	2.9	0.5
Purchase of investments -	-6.1	-3.3
Proceeds from sale of investments +	5.6	3.0
NET CASH USED IN INVESTING ACTIVITIES	78.5	-5.3
CASH FLOW FROM FINANCING ACTIVITIES		
Change of loans	-0.2	-4.2
Repayment of finance lease liabilities	-3.4	-3.6
Dividends paid -	-9.1	-7.8
NET CASH FROM FINANCING ACTIVITIES	-12.6	-15.6
NET CHANGE IN CASH AND CASH EQUIVALENTS	64.5	5.5
Cash and cash equivalents at beginning of period	60.6	55.1
Cash and cash equivalents at end of period	125.1	60.6
SEGMENT INFORMATION (MEUR)	1–12/2006	1–12/2005
Continuing operations	12 months	12 months
Wireless Communication Solutions		
Wireless Communication Solutions Net sales to external customers	66.2	63.1
	66.2 4.8	63.1 10.6
Net sales to external customers		-
Net sales to external customers  Net sales to other segments	4.8	10.6
Net sales to external customers  Net sales to other segments  Net sales total	4.8 71.0	10.6 73.7
Net sales to external customers  Net sales to other segments  Net sales total  Operating profit	4.8 71.0	10.6 73.7
Net sales to external customers  Net sales to other segments  Net sales total  Operating profit  Automotive Software	4.8 71.0 -9.2	10.6 73.7 -0.6
Net sales to external customers  Net sales to other segments  Net sales total  Operating profit  Automotive Software  Net sales to external customers	4.8 71.0 -9.2	10.6 73.7 -0.6
Net sales to external customers Net sales to other segments Net sales total  Operating profit  Automotive Software Net sales to external customers Net sales to other segments	4.8 71.0 -9.2 38.9 0.0	10.6 73.7 -0.6 27.1 0.1



Test and Automation *)		
Net sales to external customers	76.2	99.6
Net sales to other segments	0.8	0.4
Net sales total	77.0	100.0
Operating profit	4.0	16.5
*) Segment information includes only continuing operations		
Common functions		
Net sales to external customers	0.2	0.2
Net sales to other segments	9.4	5.4
Net sales total	9.6	5.7
Operating profit	0.1	-0.1
Eliminations		
Net sales to external customers	0.0	0.0
Net sales to other segments	-15.0	-16.5
Net sales total	-15.0	-16.5
Operating profit	0.0	0.0
Group total		
Net sales to external customers	181.5	190.1
Operating profit	-3.0	17.3
Net sales of geographical segments (MEUR)	1–12/2006	1–12/2005
Net sales	12months	12 months
Europe	400.0	400.5
Luiope	130.9	130.5



Americas				23.1	28.7
Asia				27.5	30.9
Net sales total				181.5	190.1
Net Sales total				181.5	190.1
INCOME STATEMENT BY	10–12/	7–9/	4–6/	1–3/	10–12/
QUARTER (MEUR)	2006	2006	2006	2006	2005
	3 months	3 months	3 months	3 months	3 months
NET SALES	45.6	44.0	49.8	42.1	50.0
Other operating income	2.3	0.5	0.4	0.5	1.4
Change in work in progress and					
finished goods	-0.2	0.4	1.3	-0.1	-5.6
Work performed by the					
undertaking for its own purpose					
and capitalized	0.1	0.1	-0.0	0.1	0.1
Expenses	-51.0	-43.1	-44.4	-42.3	-41.1
Depreciation	-2.3	-2.3	-2.3	-2.3	-2.4
OPERATING PROFIT	-5.6	-0.4	4.9	-1.9	2.5
Financial income and expenses	0.2	0.0	-0.7	0.1	0.7
PROFIT BEFORE TAX					
CONTINUING OPERATIONS	-5.4	-0.4	4.1	-1.9	3.2
Income tax	0.4	-0.0	-1.1	0.3	-0.4
PROFIT FOR THE YEAR FROM					
CONTINUING OPERATIONS	-5.0	-0.4	3.0	-1.6	2.8
Profit after tax from the year from					
discontinued operations	74.0	1.1	1.3	1.7	1.0
PROFIT FOR THE YEAR	69.0	0.8	4.3	0.1	3.8
Attributable to					
Equity holders of the parent	68.9	0.7	4.3	0.1	4.0
Minority interest	0.2	0.1	0.0	0.1	-0.2
BALANCE SHEET BY	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,
QUARTER (MEUR)	2006	2006	2006	2006	2005
	_000			_000	



ASSETS					
Non-current assets					
Tangible assets	32.5	32.2	32.2	32.0	32.2
Intangible assets	18.8	20.5	21.2	21.7	22.5
Investments	10.8	10.6	10.3	10.7	10.8
Receivables	1.6	1.7	1.7	1.6	0.0
Deferred tax assets	2.7	2.7	3.2	4.0	3.2
Non-current assets total	66.3	67.8	68.5	70.0	68.7
Current assets					
Inventories	13.9	14.8	14.5	13.9	17.5
Trade and other receivables	57.5	57.7	58.6	48.0	46.9
Other short-term deposits	18.1	18.0	8.9	21.5	18.4
Cash at bank and in hand	107.0	27.6	37.9	30.1	42.2
Current assets total	196.5	118.1	119.8	113.4	125.0
TOTAL ASSETS	262.8	185.9	188.3	183.4	193.6
EQUITY AND LIABILITIES					
Equity attributable to equity					
holders of the parent					
Share capital	12.9	12.9	12.9	12.9	12.9
Other equity	173.5	103.3	102.4	98.2	107.2
Minority interest	2.1	1.9	1.9	1.9	1.8
Total equity	188.6	118.1	117.2	113.0	122.0
Non-current liabilities					
Interest-bearing liabilities	17.2	17.2	17.3	17.8	17.9
Other liabilities	0.3	0.1	0.1	0.1	0.0
Deferred tax liabilities	6.2	6.9	7.8	8.3	8.6
Non-current liabilities total	23.7	24.1	25.2	26.2	26.5
Current liabilities					
Interest-bearing liabilities	15.2	12.6	13.2	11.4	12.2
Trade and other payables	35.3	31.0	32.7	32.9	33.0
Current liabilities total	50.5	43.6	46.0	44.2	45.2
TOTAL EQUITY AND					
LIABILITIES	262.8	185.9	188.3	183.4	193.6



FINANCIAL PERFORMANCE RELATED RATIOS 1-		1–12/2005
	12 months	12 months
INCOME STATEMENT (MEUR)		
Net sales	181.5	190.1
Operating profit	-3.0	17.3
Operating profit, % of net sales	-1.7	9.1
Profit before tax	-3.4	18.4
Profit before tax, % of net sales	-1.9	9.7
Net profit	-3.9	13.0
PROFITABILITY AND OTHER KEY FIGURES		
Return on equity % (ROE)	-2.5	11.2
Return on investment % (ROI)	-1.2	13.1
Interest-bearing net liabilities, (MEUR)	-92.7	-30.5
Net gearing, %	-49.2	-25.0
Equity ratio, %	72.2	64.2
Gross investments, (MEUR)	16.4	12.5
Gross investments, % of net sales	9.0	6.6
Average personnel during the period	1 847	1 599
Personnel at the period end	2 005	1 633
AMOUNT OF SHARE ISSUE ADJUSTMENT (1,000 pcs)	Dec. 31,	Dec. 31,
	2006	2005
At the end of period *)	129 413	129 413
Average for the period *)	129 413	129 413
Average for the period diluted with stock options	129 413	129 413
STOCK-RELATED FINANCIAL RATIOS (EUR)	1–12/2006	1–12/2005
	12 months	12 months



Basic earnings per share	-0.03	0.10
Diluted earnings per share	-0.03	0.10
Equity *) per share	1.44	0.93
Dividend per share **)	0.11	0.07
Dividend per earnings, %	-332.2	68.79
P/E ratio	-62.2	18.4
Effective dividend yield, %	5.3	3.7

<sup>\*)</sup> Equity attributable to equity holders of the parent

<sup>\*\*)</sup> According to Board of Director's proposal, year 2006

MARKET VALUES OF SHARES (EUR)	1–12/2006	1–12/2005
Highest	2.56	3.15
Lowest	1.82	1.82
Average	2.18	2.53
At the end of period	2.06	1.87
Market value of the stock, (MEUR)	266.6	242.0
Trading value of shares, (MEUR)	72.4	117.2
Number of shares traded, (1,000 PCS)	33 206	46 374
Related to average number of shares %	25.7	35.8
SECURITIES AND CONTINGENT LIABILITIES (MEUR)	Dec. 31,	Dec. 31,
	2006	2005
AGAINST OWN LIABILITIES		
Floating charges	28.8	28.8
Mortgages	18.0	19.7
Pledges	7.1	7.5
Mortgages are pledged for liabilities totalled	20.7	23.0



#### OTHER DIRECT AND CONTINGENT LIABILITIES Rental liabilities 3.1 Falling due in the next year 4.0 Falling due after one year 4.4 4.7 Repurchase commitments 0.6 1.1 Dec. 31, Dec. 31, NOMINAL VALUE OF CURRENCY DERIVATIVES (MEUR) 2006 2005 Foreign exchange forward contracts Market value -0.0 -0.1 Nominal value 9.5 15.3 Purchased currency options Market value 0.0 0.1 Nominal value 2.5 6.1 Sold currency options Market value -0.0 -0.1 Nominal value 5.0 12.2