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# ELEKTROBIT GROUP PLC'S INTERIM REPORT JANUARY - MARCH 2006 (unaudited)

# SUMMARY

As earlier stated, the company continued to increase its investments in research and development in the first quarter of 2006. Net sales in the first quarter of 2006 stood at 47.7 million euro. In line with earlier estimates, this was higher than net sales in the first quarter of 2005 (44.6 million euro). Operating profit was expected to be slightly negative. However, the final result was slightly positive at 0.3 million euro (4.5 million euro).

Comparisons between the figures of the first quarter of 2006 and the corresponding period in 2005:

- Net sales amounted to 47.7 million euro (44.6 million euro: an increase of 3.0 million euro or 7.0%). Net sales of Test and Automation Business Unit was 21.8 million euro (23.0 million euro: a decrease of 1.3 million euro or 5.5%). The net sales of Automative Business Unit was 8.7 million euro (4.4 million euro: increase of 4.3 million euro or 99.6%), and the net sales of Contract R&D Business Unit was17.2 million euro (17.2 million euro).
- Operating profit amounted to 0.3 million euro (4.5 million euro) and was distributed as follows: Product Business Segment 0.5 million euro (3.2 million euro), Service Business Segment 0.2 million euro (1.2 million euro), and other businesses -0.4 million euro (0.1 million euro).
- Cash flow from operations amounted to 1.0 million euro (2.9 million euro).
- Equity ratio was 62.6% (58.1%).

				0	
MEUR	1-3/06	10-12/05	7-9/05	4-6/05	1-3/05
Net sales	47.7	54.9	54.9	58.1	44.6
Operating profit	0.3	4.4	9.4	7.2	4.5
Profit before taxes	0.4	5.1	9.6	7.4	4.6
Net profit	0.1	4.0	6.6	5.2	3.2

The quarterly distribution of the Group's overall net sales and profit was the following:



# Net sales by business unit have developed as follows:

MEUR	1-3/06	10-12/05	7-9/05	4-6/05	1-3/05
Contract R&D	17.2	16.6	13.4	15.9	17.2
Automotive	8.7	10.8	6.2	5.8	4.4
Service Business total	25.9	27.4	19.6	21.7	21.6
Test and Automation	21.8	27.5	35.2	36.3	23.0
Product Business total	21.8	27.5	35.2	36.3	23.0
Group Total	47.7	54.9	54.9	58.1	44.6

Net sales by market area were as follows:

MEUR (%)	1-3/06	10-12/05	7-9/05	4-6/05	1-3/05
Asia	6.8 (14%)	13.5 (25%)	12.4 (23%)	7.2 (12%)	4.9 (11%)
Americas	7.1 (15%)	4.5 (8%)	12.6 (23%)	12.9 (22%)	5.4 (12%)
Europe	33.8 (71%)	36.9 (67%)	29.9 (55%)	38.0 (65%)	34.3 (77%)

Net sales (external) and earnings development by the business segment were as follows:

MEUR	1-3/06	10-12/05	7-9/05	4-6/05	1-3/05
Service Business					
Net sales	25.9	27.4	19.6	21.7	21.6
Operating profit	0.2	0.0	-0.7	0.4	1.2
Product Business					
Net sales	21.8	27.5	35.2	36.3	23.0
Operating profit	0.5	4.8	10.1	6.6	3.2
Other businesses					
Net sales	0.0	0.1	0.1	0.1	0.1
Operating profit	-0.4	-0.4	-0.0	0.2	0.1
Eliminations					
Net sales	0.0	0.0	0.0	0.0	0.0
Operating profit	0.0	0.0	0.0	0.0	0.0
Total					
Net sales	47.7	54.9	54.9	58.1	44.6
Operating profit	0.3	4.4	9.4	7.2	4.5



## RISKS AND UNCERTAINTIES

Elektrobit Group observes a risk management policy with the objective of covering risks related to business operations, property, agreements, competence, currencies, financing and strategy. The Group has identified risks and uncertainties related to issues such as strategy, business operations, personnel, product development, product liability, property and financing. More information on the risks and uncertainties affecting Elektrobit Group can be found on the company's Web pages at <u>www.elektrobit.com/investors</u>

#### BUSINESS ENVIRONMENT

The predictable period in the business environment remains short. The sales volume for mobile devices on the global market is estimated to increase by 15 % during 2006 when compared to 2005. The downward trend in the average price of mobile devices continued, which was especially due to strong market growth in Asia and developing countries in low-end device categories. Product development based on different product platforms is expected to increase due to the faster time-to-market and reduction of product development expenses. New product features and the introduction of 3G devices are expected to have an increasing impact on product development also during 2006. Deliveries of smart phones grew by over 70% in 2005 and strong growth is expected to continue during 2006.

The growth of the wireless network equipment business is expected to be moderate in 2006. Operators are expected to continue investing in network capacity and new network technologies (WCDMA, HSDPA) and also in network optimization especially in developed markets. The positive development in the wireless network test equipment market is expected to continue also during 2006.

Delivery lead times in production-related test and automation markets are expected to shorten and cost efficiency is expected to remain as the main competitive factor. In cars, the share of electronics and software as well as the use of wireless technologies and the number of infotainment applications are expected to continue to grow.

In February 2006, Elektrobit announced it was developing the first 3G reference phone in the world featuring S60 on Symbian OS. Handset manufacturers will be able to produce a mid-tier 3G phone in



less than nine months. The reference phone is based on Freescale Semiconductor Inc's (NYSE:FSL, FSL.B) MXC300-30 S60 on Symbian OS reference design. The reference phone shortens development time by being pre-tested for full type approval (FTA) and interoperability testing (IOT).

The development of the business environment supports our objective of continuing on a track of moderate net sales growth also in 2006. The expectation of growth is subject to uncertainties caused by cost reduction pressures and increasing competition among suppliers of production test solution providers, due to declining average product prices for mobile devices and by the continuing high level of competition and difficult to predict contract R&D market environment. On the other hand, the outlook for the automotive and network and system test markets is good. The cost reduction pressures and high level of competition in our mobile devices related markets and the growing investments in research and development do not support the achievement of the relative profitability level of 2005 in 2006. As for net sales in the first quarter of 2006, the goals set were achieved, and the company's profitability slightly exceeded the targets set.

#### SERVICE BUSINESS SEGMENT FROM JANUARY TO MARCH 2006

Elektrobit Group's service business comprises:

the Contract R&D business that mainly consists of product development services for the telecommunications industry, and the Automotive business that mainly consists of software development services for the automotive industry.

Net sales of the Service Business Segment in January – March 2006 amounted to 25.9 million euro (21.6 million euro) and the operating profit stood at 0.2 million euro (1.2 million euro).

#### CONTRACT R&D BUSINESS FROM JANUARY TO MARCH 2006

The Contract R&D business comprises design services and wireless products for mobile terminals and base stations, Security & Defence, industrial and other applications. Product sales make up less than 10% of the net sales of the Contract R&D business.

The business environment for Contract R&D, particularly with regard to mobile terminals, was very turbulent and under intense competition during the reporting period. The availability of advanced 3G



smart-phone platforms is gradually improving, which is making it easier to respond to market needs. Net sales in the reporting period amounted to 17.2 million euro (17.2 million euro), which is slightly less than the target and mostly due to the fact that business operations other than telecommunications did not develop as expected.

During the reporting period, Elektrobit continued to focus its efforts on the development and marketing of Series 60 platforms. In February 2006 Elektrobit announced a partnership with Freescale Semiconductors Inc concerning 3G reference smart-phones to be offered to Series 60 licensees.

The volume of product development associated with mobile phone base stations increased over the comparison period. Business operations other than telecommunications fell short of the targets for the reporting period. Product development efforts during the reporting period were focused on smart-phone platforms and wireless solutions for industrial applications.

#### AUTOMOTIVE BUSINESS FROM JANUARY TO MARCH 2006

The Automotive business comprises software products and software designed services for the automotive industry. Furthermore, products and services are provided to select customers to serve the needs of medical electronics and industrial automation. The design services comprise automotive infotainment and body control applications. The sales of products and associated solutions accounted for approximately 50% of the Automotive business unit's net sales during the first quarter of 2006.

Among other things, the products include the Tresos<sup>™</sup> product family of HMI (Human Machine Interface) design tools and software components, used for the development of electrical control units (ECU) for passenger cars, and StreetDirector, which is a hybrid navigation system for smart phones, Personal Navigation Devices (PND) and Personal Digital Assistants (PDA). The product portfolio forms a solid foundation for future growth within the Automotive business, particularly outside the German core market; this refers to Asian and European car manufacturers and their subcontractors.

The market for automotive software solutions is expected to grow by more than 15% annually (Mercer study 2005, Impact of AUTOSAR on the Auto Software and Tools Market). This growth stems from safety and driver support systems, electronics designed to enhance comfort, in-vehicle



communications networks, and improvements in the quality of electronic vehicle components. An additional growth factor for the Automotive business is the growth of the Personal Navigation Device (PND) market. The EMEA market is expected to grow at an annual average rate of almost 40% until 2008, starting from 4 million devices sold in 2005 (0.5 million devices sold in 2004). Net sales for the reporting period amounted to 8.7 million euro (4.4 million euro), and the business developed according to plan.

# PRODUCT BUSINESS SEGMENT FROM JANUARY TO MARCH 2006

Elektrobit Group's product business refers to the Test and Automation business, which consists of products for the operation of mobile phone networks and the research, development and production of mobile terminals, network devices and other electronic products.

Net sales of the product business segment amounted to 21.8 million euro (23 million euro), and the operating profit stood at 0.5 million euro (3.2 million euro).

## TEST AND AUTOMATION BUSINESS FROM JANUARY TO MARCH 2006

The Test and Automation business consists of products for network testing, system testing, production testing and automation, mainly sold to the manufacturers of mobile terminals and networks, network operators, electronics contract manufacturers and research organizations. The network testing products consist of measurement, analysis and optimization products sold to operators (the Nemo product family). The system testing products mostly comprise radio channel simulators and measurement instruments (the PropSim and PropSound product families). The production solutions consist of production testing equipment for the different stages of manufacture, as well as automation equipment for the handling and processing of electronic products on production lines. The product range also covers final assembly systems for mobile terminals.

Net sales of the Test and Automation business for the reporting period amounted to 21.8 million euro (23 million euro). The sales of network testing equipment (the Nemo product family) continued on a strong track, clearly outperforming the corresponding period in 2005. The sales of system testing products, mostly radio channel simulators, fell short of the targets, particularly in the USA. Due to this fact and postponed deliveries, the sales figures for these products were substantially lower than in



the corresponding period in 2005. The sales of production solutions declined in comparison with the corresponding period in 2005 mostly due to a low season in the deliveries of production automation projects.

Product development investments were clearly higher than in the corresponding period in 2005. Development of new product versions for the Nemo Outdoor, Nemo Analyze and Nemo Handy<sup>™</sup> products continued, and a new version of the portable Nemo Handy<sup>™</sup> measurement device for mobile phone networks was launched in March. Expansion of the PropSim product family continued. A new version of PropSim C8 was launched, and sales started. The new emulator is designed for testing the most recent standards-compliant RF requirements for WLAN and 3GPP equipment. As a result of active participation in standardization work, the radio channel model was included in the 3GPP LTEW (Long Term Evolution) standard. Our customers approved a new functional production testing device for mobile terminals, and pilot deliveries of the product turned to volume deliveries towards the end of the reporting period. The first orders for a new high-speed printed circuit board separation device were received during the period. Product development investments were continued with the intention of supplementing the product range of new mobile terminal production and printed circuit board separation equipment. An extension to the production facilities for material-handling equipment in China was built during the period.

# BALANCE SHEET AND FINANCING

The figures presented in the balance sheet of March 31, 2006, have been compared with the balance sheet of December 31, 2005 (1000 euro).

	3/2006	12/2005
Non current assets	70 048	68 681
Inventories	13 852	17 452
Accounts and other receivables	47 965	46 937
Financing securities, cash and bank	51 574	60 577
deposits		
Current assets total	113 391	124 966
Total assets	183 439	193 647
Share capital	12 941	12 941
Other equity	98 213	107 249



Minority interest	1 864	1 785
Total shareholders' equity	113 018	121 976
Long term liabilities	26 186	26 480
Short term liabilities	44 235	45 191
Total shareholder's equity and	183 439	193 647
liabilities		

Cash flow from operations during the reporting period was as follows:

+ net profit +/- adjustment on accrual basis	+2,8 miljoonaa euroa
- increase in net working capital	- 0,3 miljoonaa euroa
- interest, taxes and dividends	-1,5 miljoonaa euroa
= cash generated from operations	+ 1,0 miljoonaa euroa
- net cash used in investment activities	- 0,4 miljoonaa euroa
- net cash used in financing	- 9,6 miljoonaa euroa
= net change in cash and cash equivalents	- 9,0 miljoonaa euroa

The amount of accounts and other receivables, booked in current receivables, was 48.0 million euro (46.9 million euro on December 31, 2005), while accounts and other payables, booked in interest free current liabilities, stood at 32.2 million euro (32.3 million euro on December 31, 2005).

The amount of non-depreciated consolidation goodwill at the end of the period under review was 9.2 million euro (9.2 million euro on December 31, 2005), and depreciation on business acquisitions during the reporting period amounted to a total of 0.5 (0.5 million euro during the first quarter of 2005).

The amount of net investments in the period under review was 1.4 million euro, consisting entirely of replacement investments. The total amount of depreciation during the period under review was 2.5 million euro, including 0.5 million euro of depreciation owing to business acquisitions.

The Group's other long-term investments include an investment portfolio with a book value of approximately 10.5 million euro that mainly consists of long-term bonds. The portfolio is valuated at market value on March 31, 2006.

The amount of interest-bearing debt at the end of the period under review was 29.8 million euro. The distribution of net financing expenses on the income statement was the following:



interest, dividend and other financial income	+ 0.6 million euro
interest expenses	- 0.3 million euro
foreign exchange gains and losses	- 0.2 million euro

The company's equity ratio at the end of period under review was 62.6% (compared with 64.2% at the end of 2005).

The figures from the period under review do not include any statutory reserves referred to in Chapter 5, Section 14 of the Accounting Act.

The Group follows a currency strategy, the objective of which is to ensure the margins of business operations in changing market circumstances, by minimizing the influence of exchange rates. In accordance with the principles of the currency strategy, the incoming 12-month net cash flow of the currency in question will be hedged. The net cash flow is determined on the basis of sales receivables, payables, the order book and the budgeted net currency cash flow. The hedged foreign currency exposure at the end of the period under review was equivalent to 21.4 million euro.

#### ENVIRONMENTAL FACTORS

Elektrobit Group's own business operations mostly focus on the design, assembly and marketing of products. This represents a minor part of the environmental impacts over the entire life span of the products. Products manufactured by the Group have minor environmental impacts. The Group has had ISO 14001 certified management systems since 2001. The systems were expanded in 2004 to cover the Group's production units.

#### PERSONNEL

Elektrobit Group employed an average of 1,785 people between January and March. At the end of March Elektrobit had 1,801 employees (1,684 at the end of 2005). Product development engineers constitute a significant part of the personnel.



# CHANGES IN THE GROUP EXECUTIVE BOARD

The members of the Group Executive Board include Juha Hulkko as Group CEO, Arto Pietilä as Director responsible for the Contract R&D business, Hannu Hakalahti as Director responsible for the Test and Automation business, Johann Haas as Director responsible for the Automotive business, Eero Tervo as Director responsible for Logistics and Information Management, Jukka Harju as COO, Seppo Laine as CFO, Ritva-Liisa Niskanen as Human Resources Director and Päivi Vasankari as General Counsel.

General Counsel Päivi Vasankari is on child-care leave until July 31, 2006. Mr. Mikko Vartia, LL.M., is serving as her substitute.

At its meeting held on February 14, 2006, the Board of Directors appointed Pertti Korhonen, M.Sc. (Engineering) as the CEO starting from June 1, 2006.

#### BOARD OF DIRECTORS' AUTHORIZATIONS BY THE END OF THE REPORTING PERIOD

I. The Annual General Meeting has 17 March 2005 decided that option rights with a commitment to shareholding be granted to Elektrobit Group's management and a subsidiary fully owned by Elektrobit Group Plc. The Board of Directors has exercised its right and granted 594,000 option rights of the total of 4,500,000 option rights and 3,906,000 option rights remain to be granted.

Subscriptions made using the 2005 option rights may increase the share capital of Elektrobit Group Plc. by a maximum of 450,000 euro and the number of shares by a maximum of 4,500,000.

II. The Board of Directors was authorised March 15, 2006 by the General Meeting of Shareholders to decide on a new issue or to take convertible loans, in one or more instalments. In the new issue or taking of convertible loans a right can be given to subscribe for a maximum total of 21,332,538 shares, the accounting par value equivalent of which is EUR 0.10 per share, and from which a maximum of 5,000,000 shares may be used to create incentives for the personnel. On the basis of the authorisation the share capital may be increased by a maximum of EUR 2,133,253.80. The total proposed amount corresponds to less than 20 per cent of the currently registered share capital and the total voting rights. The authorisation is valid until the next following Annual General Shareholders' Meeting, however not later than until 15 March 2007.



The authorisation contains a right to deviate from the shareholders pre-emptive right of subscription of new shares and convertible loans rights set out in Chapter 4, Section 2 of the Companies Act as well as a right to decide on the persons entitled to subscription, the terms of subscription and the terms of the convertible loans. In addition the authorisation contains a right to decide on subscription prices. Deviation from the shareholders' pre-emptive subscription rights requires that there is a weighty financial reason for this such as arrangement connected with development of the Company's business or capital structure or financing acquisitions or to encouragement of the personnel. Resolution to this effect shall not, however, be made for the benefit of a party belonging to the inner circle of the company as defined in Chapter 1, Section 4, Subsection 1 of the Companies' Act. When the share capital is increased in another way than on the basis of a convertible loan, the Board of Directors is authorised to decide that the shares may be subscribed against a contribution in kind, by means of set-off or otherwise with specific terms.

III. The Annual General Meeting decided that option rights with a commitment to shareholding be granted to Elektrobit Group Plc.'s new directors.

Deviating from the shareholders' pre-emptive subscription rights, the option rights will be offered to Elektrobit Group Plc.'s new managing director and the new chairman of the board of directors. Deviation from the shareholders' pre-emptive subscription right was decided because the option rights are intended to be a part of the Group's incentive and commitment scheme for the management.

The maximum number of option rights to be granted will be 1,750,000 of which 750,000 will be granted to the chairman of the board and 1,000,000 will be granted to the managing director. The option rights will be granted free of charge and the option rights shall be recorded as 2006A,

Reception of option rights 2006A requires that: 1) for the managing director that he, directly or indirectly, has acquired 100,000 shares of Elektrobit Group Plc.; and 2) for the chairman of the board that he, directly or indirectly, has acquired 75,000 shares of Elektrobit Group Plc.

The share subscription price for option rights 2006A shall be the mean price of Elektrobit shares on the Helsinki Exchanges between 1 March 2006 and 31 March 2006, weighted by trading volume. On each record date for dividends the subscription prices of shares to be subscribed with the option rights will be reduced by the amount of any dividends regarding which the decision to distribute is



made between the start of the price-setting period and the subscription of shares. The share subscription price for option rights 2006A shall always be at least the book value equivalent of the share.

The share subscription period associated with the 2006A option rights shall be from 1 May 2009 to 31 May 2012.

Subscriptions made using the 2006A option rights may increase the share capital of Elektrobit Group Plc. by a maximum of 175,000 euro and the number of shares by a maximum of 1,750,000 new shares.

The persons entitled to option rights belong to the company's inner circle. These persons currently hold a maximum of 1% of the company's shares and associated voting rights.

The proportion of the shares to be subscribed using the new option rights will be 1.3% of the company's shares and associated voting rights after the allowed increase in share capital.

# NOTIFICATIONS IN ACCORDANCE WITH CHAPTER 2, SECTION 9 OF THE SECURITIES MARKET ACT

There were no changes in ownership during the period under review that would have caused an obligation of disclosure in accordance with Chapter 2, Section 9 of the Securities Market Act.

#### BOARD OF DIRECTORS AND AUDITOR

The Annual General Shareholders' Meeting was held on March 15, 2006. The meeting resolved that the articles of association be amended so as to allow the number of board members to vary between 3 – 7. The meeting also decided that the number of board members shall be as current, six. The meeting re-elected Tapio Tammi, Matti Lainema and Juha Sipilä to the company's Board of Directors and appointed Juha Hulkko, M.Sc.Tech., J.T. Bergqvist, D.Tech. and Jukka Harju M.Sc.Tech., M.Sc.Econ. as a new member of the Board. The Board of Directors elected on its assembly meeting held on March 15, 2006 J.T. Bergqvist as the Chairman of the Board.

The authorized accounting firm Ernst & Young Oy was elected as the company's auditor, with Rauno Sipilä, Authorized Public Accountant, as the primarily responsible auditor.

# **DIVIDEND IN 2005**

The Annual General Shareholders' Meeting, held on March 15, 2006, resolved that in accordance with the Board of Directors' proposal dividend of EUR 0.07 per share, i.e a total of EUR 9,058,888.30 be distributed for the financial period of 2005.

# EVENTS AFTER THE REPORTING PERIOD

Since the reporting period the Board of Directors has decided on a new strategy that will be disclosed separately.

# OUTLOOK FOR THE FINANCIAL YEAR 2006 AND ITS SECOND QUARTER

The overall business environment is expected to be similar to 2005 for the entire duration of the current year. The most important factors affecting the business environment for Contract R&D include the number of new smart-phone models, the competitive success of mobile terminals based on the Series 60 software platform and the Symbian operating system, and the trend in outsourced product development, as well as competition between companies providing software, comprehensive product development services and reference phones. Growth in the volume of low-price mobile phone segments will impose needs for efficiency measures in product development as well as in production testing and automation. The growth in the volume of software and electronics in vehicles is expected to continue, which will probably have a positive effect on the development of the automotive software market. The main factors affecting the production testing and automation business environment are the number of new phone models and the degree of automation in testing solutions. The business environment for system testing and the business associated with mobile phone networks is expected to remain favourable.

The development of the business environment supports our objective of continuing on a track of moderate net sales growth in 2006. The growth expectation is associated with uncertainty as the



decreasing product prices of mobile communications devices impose pressure on decreasing the costs of production-related testing solutions and intensify competition between suppliers, and the Contract R&D market will remain under intense competition and be difficult to predict. However the growth outlook in the automotive industry, as well as network and system testing, is good. All in all, the cost pressures and uncertainties associated with market development, as well as increased research and development efforts, are not favourable when aiming for the relative profitability level of 2005 in 2006.

Owing to the nature of the Group's business, major fluctuations are still to be expected between quarters. The Group estimates that the distribution of net sales in 2006 will be similar to 2005. Due to investments, the accumulation of operating profit will be focused on the latter half of 2006. The Group expects net sales and operating profit in the second quarter of 2006 to be essentially similar to the figures for the corresponding period in 2005.

In Oulunsalo, May 3, 2006 Elektrobit Group Plc. The Board of Directors



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# INVITATION TO PRESS CONFERENCE

Elektrobit will hold press conferences for media, analysts and institutional investors concerning the interim report 1-3 2006 on May 3, 2006 as follows:

In Oulu at 9.00 am. (EET) Oulu University Pentti Kaiterankatu 1 Meeting Room HR 142

In Helsinki at 2.00 pm. (EET) Restaurant Savoy Eteläesplanadi 14 Salikabinetti, 7. floor Helsinki

The material presented during the press conferences (pdf files) will be available from 8.00 am. (EET) on May 3, 2006 on the company's website, <u>www.elektrobit.com/investors</u>

## CONSENSUS ESTIMATE

Elektrobit Group Plc's consensus estimates made by the analysts who observe the Group is updated about four weeks before the release of the next financial report. The recent estimate is available on the Company's website <u>www.elektrobit.com/investors</u>

## FINANCIAL REPORTING IN 2006

Second quarter results of 2006 will be published on August 2, and third quarter on November 1.



# ELEKTROBIT GROUP PLC'S INTERIM REPORT JANUARY – MARCH 2006 (unaudited)

ELEKTROBIT GROUP INCOME STATEMENT (MEUR)	IFRS 1-3/2006 3 months	IFRS 1-3/2005 3 months	IFRS 1-12/2005 12 months
NET SALES	47.7	44.6	212.5
Other operating income	0.5	0.5	2.6
Change in work in progress and finished goods	-0.1	2.7	-0.2
Manufacture for own use	0.1	0.0	0.2
Expenses	-45.4	-41.0	-179.1
Depreciation and reduction in value	-2.5	-2.4	-10.5
OPERATING PROFIT	0.3	4.5	25.5
Financial income and expenses	0.1	0.1	1.1
Share of the results of associated companies	0.0	0.0	0.0
PROFIT BEFORE TAXES	0.4	4.6	26.6
Income tax	-0.3	-1.4	-7.8
NET PROFIT	0.1	3.2	18.8
Distribution			
Owners of parent company	0.1	3.2	19.0
Minority interest	0.1	0.0	-0.1
Basic earnings per share, EUR	0.00	0.02	0.15
Diluted earnings per share, EUR	0.00	0.02	0.15
ELEKTROBIT GROUP BALANCE SHEET (MEUR)	IFRS 31.3.2006	IFRS 31.3.2005	IFRS 31.12.2005
ASSETS			
Non-current assets			
Tangible assets	32.0	37.5	32.2
Intangible assets	21.7	24.2	22.5

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Investments	10.7	10.4	10.8
Receivables	1.6	0.0	0.0
Deferred tax assets	4.0	3.1	3.2
Non-current assets total	70.0	75.1	68.7
Current assets			
Inventories	13.9	18.1	17.5
Accounts and other receivables	48.0	46.9	46.9
Financing securities	21.5	18.6	18.4
Cash and bank deposits	30.1	27.4	42.2
Current assets total	113.4	110.9	125.0
TOTAL ASSETS	183.4	186.0	193.6
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	12.9	12.9	12.9
Other equity	98.2	91.2	107.2
Minority interest	1.9	2.3	1.8
Total shareholders' equity	113.0	106.4	122.0
Long-term liabilities			
Interest-bearing liabilities	17.8	25.4	17.9
Other long-term liabilities	0.1	0.0	0.0
Deferred tax liabilities	8.3	7.7	8.6
Long-term liabilities total	26.2	33.2	26.5
Short term liabilities			
Short-term interest-bearing liabilities	12.1	13.3	12.9
Accounts payable and other liabilities	32.2	33.1	32.3
Short term liabilities total	44.2	46.5	45.2
TOTAL SHAREHOLDERS' EQUITY AND			
LIABILITIES	183.4	186.0	193.6

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# CALCULATION OF CHANGES IN SHAREHOLDER'S EQUITY (MEUR)

A = Share cap	oital
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- B = Share premium account
- C = Retained earnings
- D = Net profit for the period
- E = Minority interest
- F = Total equity

	Α	В	С	D	Е	F	
Shareholders' equity 1.1.2005 (IFRS)	12.9	64.6	31.1		2.3	110.9	
Profit for the period				3.2		3.2	
Dividend distribution			-7.8			-7.8	
Translation difference			0.1		0.0	0.1	
Shareholders' equity 31.3.2005 (IFRS)	12.9	64.6	23.4	3.2	2.3	106.4	
Shareholders' equity 1.1.2006 (IFRS)	12.9	64.6	42.7		1.8	122.0	
Profit for the period				0.1		0.1	
Dividend distribution			-9.1			-9.1	
Share-related compensation			0.1			0.1	
Translation difference			-0.1		0.1	-0.1	
Others			0.0			0.0	
Shareholders' equity 31.3.2006 (IFRS)	12.9	64.6	33.6	0.1	1.9	113.0	

CONSOLIDATED CASH FLOW STATEMENT (MEUR)	IFRS 1-3/2006 3 months	IFRS 1-3/2005 3 months	IFRS 1-12/2005 12 months
CASH FLOW FROM OPERATING ACTIVITIES Net profit for the accounting period	0.1	3.2	19.0



Adjustment of accrual basis items	2.7	3.7	16.8
Cash flow before change in net working			
capital	2.8	6.9	35.7
Change in net working capital	-0.3	-2.2	-1.5
Cash flow before financial items and taxes	2.5	4.7	34.2
Interest paid on operating activities	-0.2	-1.0	-3.1
Interest received from operating activities	0.6	1.1	4.4
Other financial income and expenses, net			
received	0.0	0.0	0.0
Income taxes paid	-1.9	-1.9	-9.2
CASH GENERATED FROM OPERATIONS	1.0	2.9	26.3
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of tangible and intangible assets -	-0.6	-2.6	-5.4
Proceeds from sale of tangible and intangible			
assets +	0.0	0.1	0.5
Purchase of investments -	-1.5	-0.8	-3.3
Proceeds from sale of investments +	1.7	0.7	3.0
NET CASH USED IN INVESTING ACTIVITIES	-0.4	-2.6	-5.3
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issuance of share capital +			
Proceeds from short-term borrowings +		2.1	
Repayment of short-term borrowings -		-0.4	
Proceeds from long-term borrowings +		0.2	0.3
Repayment of finance leases	-0.8		-4.5
Repayment of long-term borrowings -	-1.1	-3.5	-3.6
Dividends paid -	-7.7	-7.7	-7.8
NET CASH USED IN FINANCING ACTIVITIES	-9.6	-9.4	-15.6
NET CHANGE IN CASH AND CASH			
EQUIVALENTS	-9.0	-9.1	5.5
Cash and cash equivalents at beginning of	60.6	55.1	55.1



period			
Cash and cash equivalents at end of period Change in cash and cash equivalents in	51.6	46.0	60.6
balance sheet	-9.0	-9.1	5.5
SEGMENT INFORMATION, MEUR	IFRS	IFRS	IFRS
	1-3/2006	1-3/2005	1-12/2005
	3 months	3 months	12 months
Service segment			
Net sales to external customers	25.9	21.6	90.2
Net sales to other segments	1.3	3.0	10.7
Net sales total	27.2	24.6	100.9
Operating profit	0.2	1.2	0.9
Product segment			
Net sales to external customers	21.8	23.0	122.1
Net sales to other segments	0.2	0.1	0.4
Net sales total	21.9	23.1	122.4
Operating profit	0.5	3.2	24.7
Common functions			
Net sales to external customers	0.0	0.1	0.2
Net sales to other segments	1.5	1.5	5.4
Net sales total	1.6	1.5	5.7
Operating profit	-0.4	0.1	-0.1
Eliminations			
Net sales to external customers	0.0	0.0	0.0



Net sales to other segments			-3.0	-4.6	-16.5
Net sales total			-3.0	-4.6	-16.5
					10.0
Operating profit			0.0	0.0	0.0
Group total					
Net sales to external custome	ers		47.7	44.6	212.5
Operating profit			0.3	4.5	25.5
Not color of geographical co	amonto ME		IFRS	IFRS	IFRS
Net sales of geographical se	gments, wi		·3/2006	1-3/2005	1-12/2005
				3 months	12 months
Net sales		-			
Europe			33.8	34.3	139.1
Americas			7.1	5.4	35.5
Asia			6.8	4.9	37.9
Net sales total			47.7	44.6	212.5
ELEKTROBIT GROUP	IFRS	IFRS	IFRS	IFRS	IFRS
QUARTERLY FIGURES	1-3/2006	10-	7-9/2005	4-6/2005	-
(MEUR)		12/2005			
	3 months	3 months	3 months	3 months	3 months
NET SALES	47.7	54.9	54.9	58.1	44.6
Other operating income	47.7	1.4	0.3	0.3	
Change in work in progress	0.0	1.4	0.0	0.0	0.0
and finished goods	-0.1	-5.6	2.1	0.6	2.7
Manufacture for own use	0.1	0.1	0.0	0.2	
Expenses	-45.4	-43.8	-45.3	-49.0	-41.0
Depreciation and reduction in					
value	-2.5	-2.6	-2.6		
OPERATING PROFIT	0.3	4.4	9.4	7.2	4.5



Financial income and					
expenses	0.1	0.7	0.2	0.2	0.1
Share of the results of					
associated companies	0.0	0.0	0.0	0.0	0.0
PROFIT BEFORE TAXES	0.4	5.1	9.6	7.4	4.6
Income tax	-0.3	-1.4	-2.9	-2.2	-1.4
NET PROFIT	0.1	3.8	6.7	5.2	3.2
Distribution					
Owners of parent company	0.1	4.0	6.6	5.2	3.2
Minority interest	0.1	-0.2	0.1	-0.0	0.0
	IFRS	IFRS	IFRS	IFRS	IFRS
ELEKTROBIT GROUP	31.3.2006	31.12.200	30.9.2005	30.6.2005	31.3.2005
BALANCE SHEET (MEUR)		5			
ASSETS					
Non-current assets					
Tangible assets	32.0	32.2	36.9	37.2	37.5
Intangible assets	21.7	22.5	23.0	23.2	24.2
Investments	10.7	10.8	11.0	10.6	10.4
Receivables	1.6	0.0	0.0	0.0	0.0
Deferred tax assets	4.0	3.2	3.2	3.9	3.1
Non-current assets total	70.0	68.7	74.1	74.9	75.1
Current assets					
Inventories					
	13.9	17.5	21.3	18.6	18.1
Accounts and other	13.9	17.5	21.3	18.6	18.1
Accounts and other receivables	13.9 48.0	17.5 46.9	21.3 58.1	18.6 56.4	18.1 46.9
		-	-		
receivables	48.0	46.9	58.1	56.4	46.9
receivables Financing securities	48.0 21.5	46.9 18.4	58.1 16.8	56.4 16.7	46.9 18.6
receivables Financing securities Cash and bank deposits	48.0 21.5 30.1	46.9 18.4 42.2	58.1 16.8 32.2	56.4 16.7 30.2	46.9 18.6 27.4

SHAREHOLDERS' EQUITY AND LIABILITIES Shareholders' equity

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Share capital	12.9	12.9	12.9	12.9	12.9
Other equity	98.2	107.2	103.4	96.5	91.2
Minority interest	1.9	1.8	2.0	2.3	2.3
Total equity	113.0	122.0	118.4	111.7	106.4
Long-term liabilities					
Interest-bearing liabilities	17.8	17.9	24.2	25.0	25.4
Other long-term liabilities	0.1	0.0	0.0	0.0	0.0
Deferred tax liabilities	8.3	8.6	7.5	7.6	7.7
Long-term liabilities total	26.2	26.5	31.8	32.6	33.2
Short term liabilities					
Short-term interest-bearing					
liabilities	12.1	12.9	12.0	12.8	13.3
Accounts payable and other					
liabilities	32.2	32.3	40.3	39.6	33.1
Short term liabilities total	44.2	45.2	52.3	52.5	46.5
TOTAL SHAREHOLDERS'					
EQUITY AND LIABILITIES	183.4	193.6	202.4	196.8	186.0
ELEKTROBIT GROUP FINAN	CIAL	IFR	S	IFRS	IFRS
ELEKTROBIT GROUP FINANO PERFORMANCE RELATED R		IFF 1-3/20	-	IFRS 3/2005	IFRS 1-12/2005
			06 1-3	-	-
PERFORMANCE RELATED R	ATIOS	1-3/20	06 1-3	3/2005	1-12/2005
PERFORMANCE RELATED R	ATIOS	1-3/20 3 montl	06 1-3 ns 3 m	3/2005	1-12/2005 12 months
PERFORMANCE RELATED R	ATIOS	1-3/200 3 monti 47	06 1-3 ns 3m	<b>3/2005</b> onths 44.6	1-12/2005 12 months 212.5
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit	<b>ATIOS</b>	<b>1-3/200</b> <b>3 montl</b> 47 0	06 1-3 ns 3 m	8/2005 onths	1-12/2005 12 months
PERFORMANCE RELATED R	<b>ATIOS</b>	<b>1-3/200</b> <b>3 montl</b> 47 0 0	06 1-3 ns 3 m .7 .3	<b>3/2005</b> onths 44.6 4.5	1-12/2005 12 months 212.5 25.5
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes	ATIOS ) es	<b>1-3/200</b> <b>3 montl</b> 47 0 0 0	06 1-3 ns 3 m .7 .3 .6	<b>3/2005</b> onths 44.6 4.5 10.1	<b>1-12/2005</b> <b>12 months</b> 212.5 25.5 12.0
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes Profit before taxes, % of net sale	ATIOS ) es	<b>1-3/200</b> <b>3 montl</b> 47 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4	8/2005 onths 44.6 4.5 10.1 4.6	1-12/2005 12 months 212.5 25.5 12.0 26.6
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes	ATIOS ) es	<b>1-3/200</b> <b>3 montl</b> 47 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4 .8	<b>3/2005</b> onths 44.6 4.5 10.1 4.6 10.3	1-12/2005 12 months 212.5 25.5 12.0 26.6 12.5
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes Profit before taxes, % of net sale Net profit PROFITABILITY AND OTHER	ATIOS ) es sales	<b>1-3/200</b> <b>3 montl</b> 47 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4 .8	<b>3/2005</b> onths 44.6 4.5 10.1 4.6 10.3	1-12/2005 12 months 212.5 25.5 12.0 26.6 12.5
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes Profit before taxes, % of net sale Net profit PROFITABILITY AND OTHER FIGURES	ATIOS ) es sales	1-3/200 3 montil 47 0 0 0 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4 .8 .1	<b>3/2005</b> onths 44.6 4.5 10.1 4.6 10.3 3.2	<b>1-12/2005</b> <b>12 months</b> 212.5 25.5 12.0 26.6 12.5 19.0
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes Profit before taxes, % of net sale Net profit PROFITABILITY AND OTHER FIGURES Return on equity % (ROE)	ATIOS ) es sales	1-3/200 3 month 47 0 0 0 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4 .8 .1	<b>3/2005</b> onths 44.6 4.5 10.1 4.6 10.3 3.2 11.8	1-12/2005 12 months 212.5 25.5 12.0 26.6 12.5 19.0 16.2
PERFORMANCE RELATED R INCOME STATEMENT (MEUR Net sales Operating profit Operating profit, % of net sale Profit before taxes Profit before taxes, % of net sale Net profit PROFITABILITY AND OTHER FIGURES	ATIOS ) es sales KEY	1-3/200 3 month 47 0 0 0 0 0 0 0 0 0	06 1-3 ns 3 m .7 .3 .6 .4 .8 .1	<b>3/2005</b> onths 44.6 4.5 10.1 4.6 10.3 3.2	<b>1-12/2005</b> <b>12 months</b> 212.5 25.5 12.0 26.6 12.5 19.0



Net gearing, %	-19.2	-6.8	-24.5
Equity ratio, %	62.6	58.1	64.2
Gross investments, (MEUR)	3.1	3.4	11.9
Gross investments, % of net sales	6.5	7.5	5.6
Average personnel during the period	1785	1575	1647
Personnel at the period end	1801	1594	1684

AMOUNT OF SHARE ISSUE			
ADJUSTMENT (1000 pcs)	31.3.2006	31.3.2005	31.12.2005
At the end of period *)	129 413	129 413	129 413
Average for the period *)	129 413	129 413	129 413
Average for the period diluted with stock			
options	129 413	129 413	129 413

ELEKTROBIT GROUP STOCK-RELATED FINANCIAL RATIOS (EUR)	IFRS 1-3/2006 3 months	IFRS 1-3/2005 3 months	IFRS 1-12/2005 12 months
<ul> <li>Basic earnings per share</li> <li>Diluted earnings per share</li> <li>Equity *) per share</li> <li>*) Equity attributable to equity holders of the parent</li> </ul>	0.00 0.00 0.86	0.02 0.02 0.80	0.15 0.15 0.93
ELEKTROBIT GROUP MARKET VALUES OF SHARES (EUR)	1-3/2006	1-3/2005	1-12/2005
Highest	2.54	3.15	3.15



Lowest	1.89	2.65	1.82
Average	2.18	2.91	2.53
At the end of period	2.40	2.75	1.87
Market value of the stock, (MEUR)	310.6	355.9	242.0
Trading value of shares, (MEUR)	35.0	34.6	117.2
Number of shares traded, (1000 PCS)	16 067	11 870	46 374
Related to average number of shares %	12.4	9.2	35.8
ELEKTROBIT GROUP SECURITIES AND CONTINGENT LIABILITIES (MEUR)	31.3.2006	31.3.2005	31.12.2005
AGAINST OWN LIABILITIES			
Floating charges	28.8	29.8	28.8
Mortgages	19.7	19.7	19.7
Pledges	7.2	7.6	7.5
Mortgages are pledged for liabilities totaled	22.4	25.3	23.0
OTHER DIRECT AND CONTINGENT LIABILITIES			
Rental liabilities			
Falling due in the next year	2.9	2.0	3.2
Falling due after one year	4.8	2.4	4.7
Repurchase commitments	0.9	1.3	1.1
ELEKTROBIT GROUP NOMINAL VALUE			
OF CURRENCY DERIVATIVES (MEUR)	31.3.2006	31.3.2005	31.12.2005
Foreign exchange forward contracts			
Market value	0.1	-0.1	-0.1
Nominal value	19.0	14.3	17.0



Purchased currency options			
Market value	0.1	0.0	0.1
Nominal value	3.0	2.6	6.1
Sold currency options			
Market value	-0.0	-0.0	-0.1
Nominal value	6.0	2.6	12.2