

Forward-looking statements

- Some statements made in this material relating to future circumstances or status, including, without limitation, future performance of the company, expectations regarding market growth, trend projections as well as any statements preceded by the words “expect”, “believe”, “foresee” or similar expressions are forward-looking statements.
- By their nature, forward-looking statements involve risk and uncertainty and actual results may, therefore, differ materially from the results that are expressed or implied by these forward-looking statements.
- Elektrobit Corporation disclaims all obligations to update such forward-looking statements except as required by mandatory law.

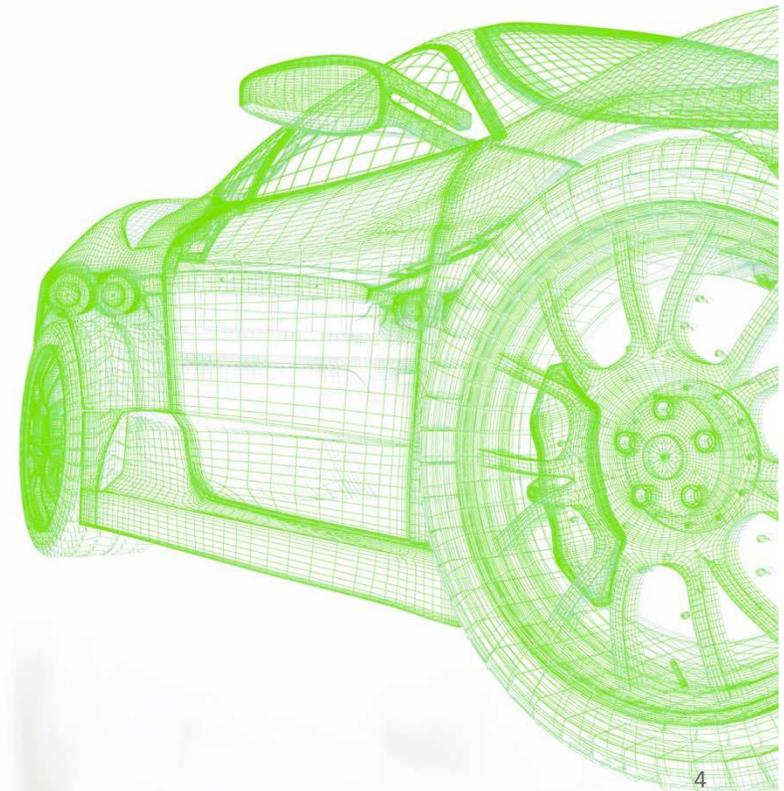
Contents

- Financial results in 3Q and 1-9 2014
- Business Segments in 3Q 2014
- Outlook for 2014

The main events in 3Q 2014

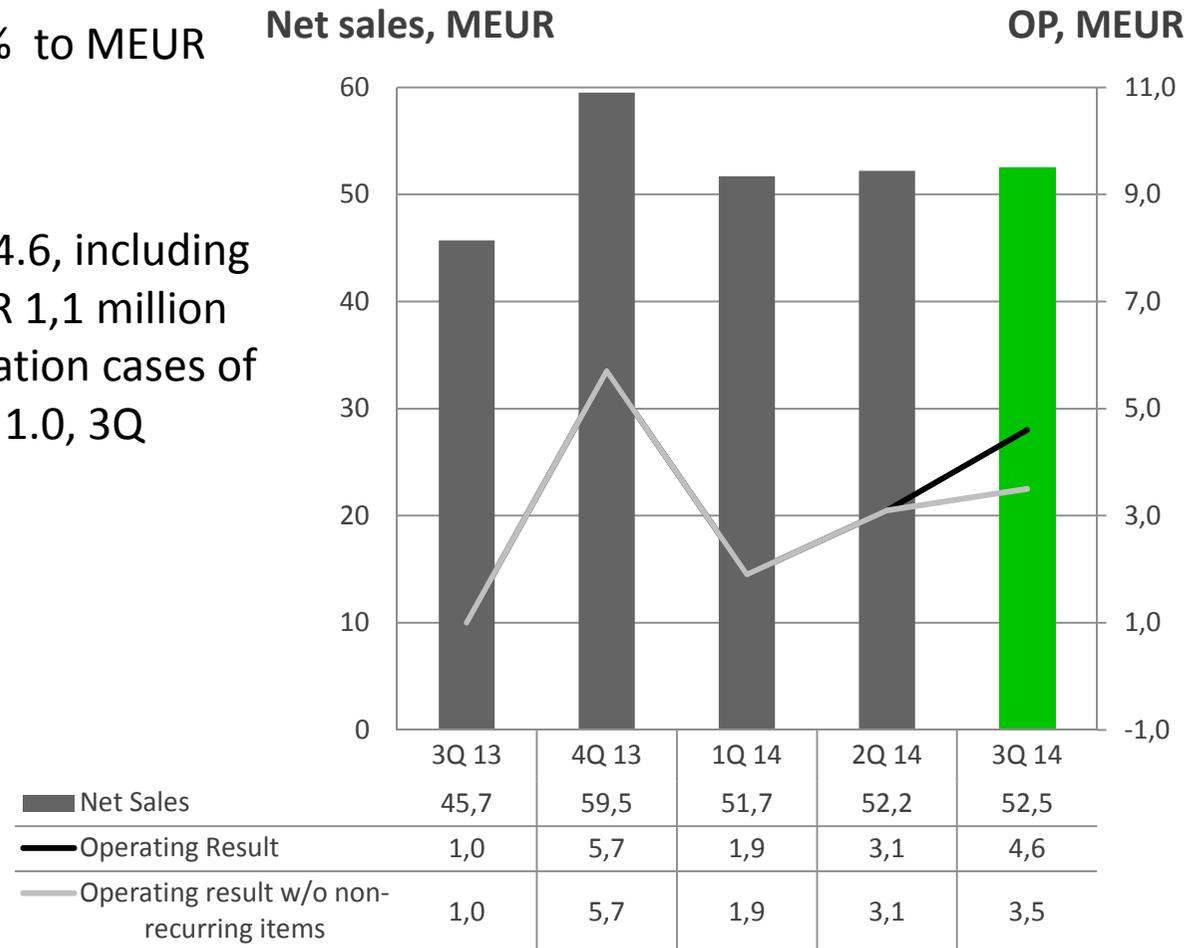
- EB's net sales and operating profit grew year-on-year.
- Automotive Business Segment
 - Net sales grew and operating result improved clearly from the previous year.
- Wireless Business Segment
 - Net sales decreased and operating result improved from the previous year.

In this presentation, the financials for the year 2013 presented for comparison include continuing operations only.



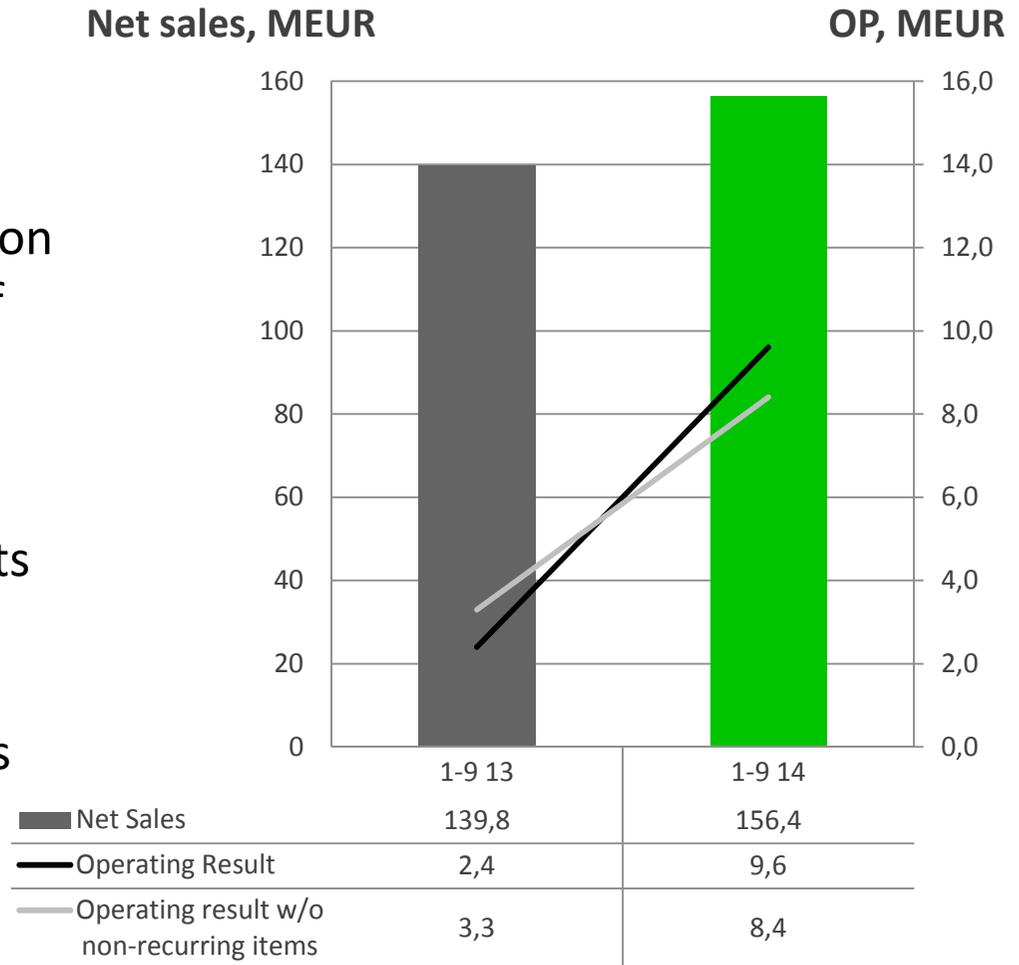
3Q 2014 - Net sales and operating result increased y-o-y

- Net sales increased by 14.9% to MEUR 52.5 (MEUR 45.7, 3Q 2013).
- Operating profit was MEUR 4.6, including non-recurring income of EUR 1,1 million resulting from the reorganization cases of TerreStar companies (MEUR 1.0, 3Q 2013).



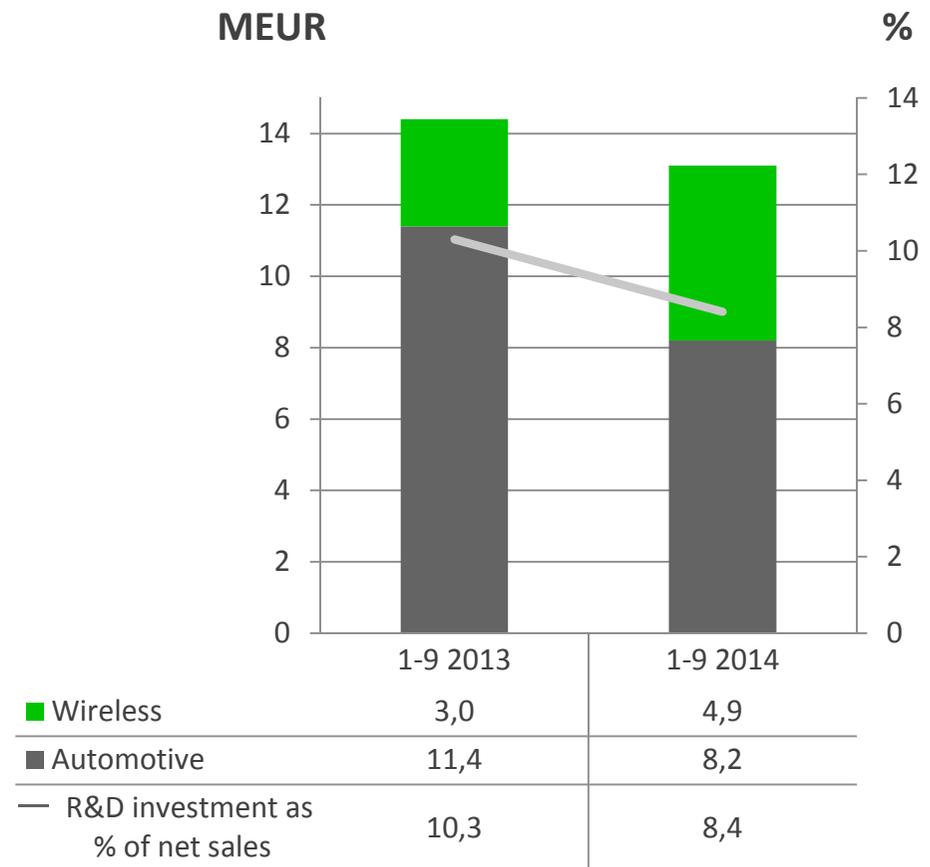
1-9 2014: Net sales and operating result increased y-o-y

- Net sales increased by 11.9% to MEUR 156.4 (MEUR 139.8, 1-9 2013).
- Operating profit was EUR 9.6 million including non-recurring income of EUR 1,1 million resulting from the reorganization cases of TerreStar companies (EUR 2.4 million, 1-9 2013, including non-recurring costs of approximately EUR 0.8 million resulting from the cost saving measures in the Wireless Business Segment).



R&D Investments in 1-9 2014 were 8.4% of the net sales

- R&D investments in 1-9 2014 were MEUR 13.1 equaling 8.4% of the net sales (MEUR 14.4 in 1-9 2013, equaling 10.3% of the net sales).
 - R&D investments in Automotive Business Segment decreased and were MEUR 8.2.
 - R&D investments in Wireless Business Segment increased and were MEUR 4.9.
- MEUR 1.3 was capitalized (MEUR 0.0, in 1-9 2013). Depreciations of R&D investments were MEUR 1.3 (MEUR 1.2 in 1-9 2013).
 - At the end of September 2014 the amount of capitalized R&D expenses was MEUR 12.0.
 - Significant proportion of the capitalized R&D expenses are related to Automotive Business Segment’s customer agreements with expected future license fees based on actual in-car software delivery volumes.



Cash flow in 1-9 2014

MEUR	1-9 2013	1-9 2014	Jan.-Dec. 2013
Net profit +/- adjustment of accrual basis items	8.8	16.9	17.6
Change in net working capital	1.3	-9.3	18.7
Interests, taxes, and dividends	-1.4	-2.5	-1.6
NET CASH FROM OPERATING ACTIVITIES	8.7	5.1	34.7
Net cash from investing activities	24.7	-6.6	24.4
Net cash from financing activities	-3.8	-0.8	-30.3
NET CHANGE IN CASH AND CASH EQUIVALENTS	29.6	-2.3	28.7

- Cash flow from operating activities in 1-9 2014 amounted to EUR 5.1 million (EUR 8.7 million in 1-9 2013).
- Net cash flow in 1-9 2014 was EUR -2.3 million (EUR 29.6 million in 1-9 2013, including non-recurring net cash flow approximately EUR 28 million resulting from the sale of Test Tools product business).

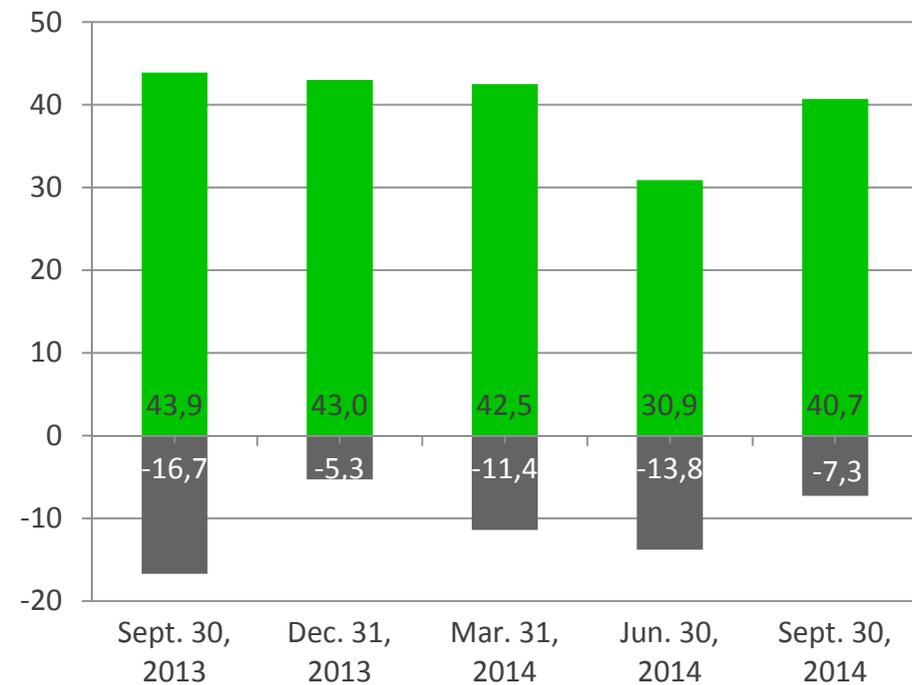
Strong balance sheet

- Cash reserves remained strong at the end of 3Q
 - Net debt was MEUR -33,4
 - MEUR 3.0 of the total MEUR 20 credit facilities were in use

- Equity ratio was 64,0%

Cash and Liquid Assets and Interest Bearing Debt

MEUR



■ Interest bearing debt

■ Cash and liquid assets



Automotive
Business Segment

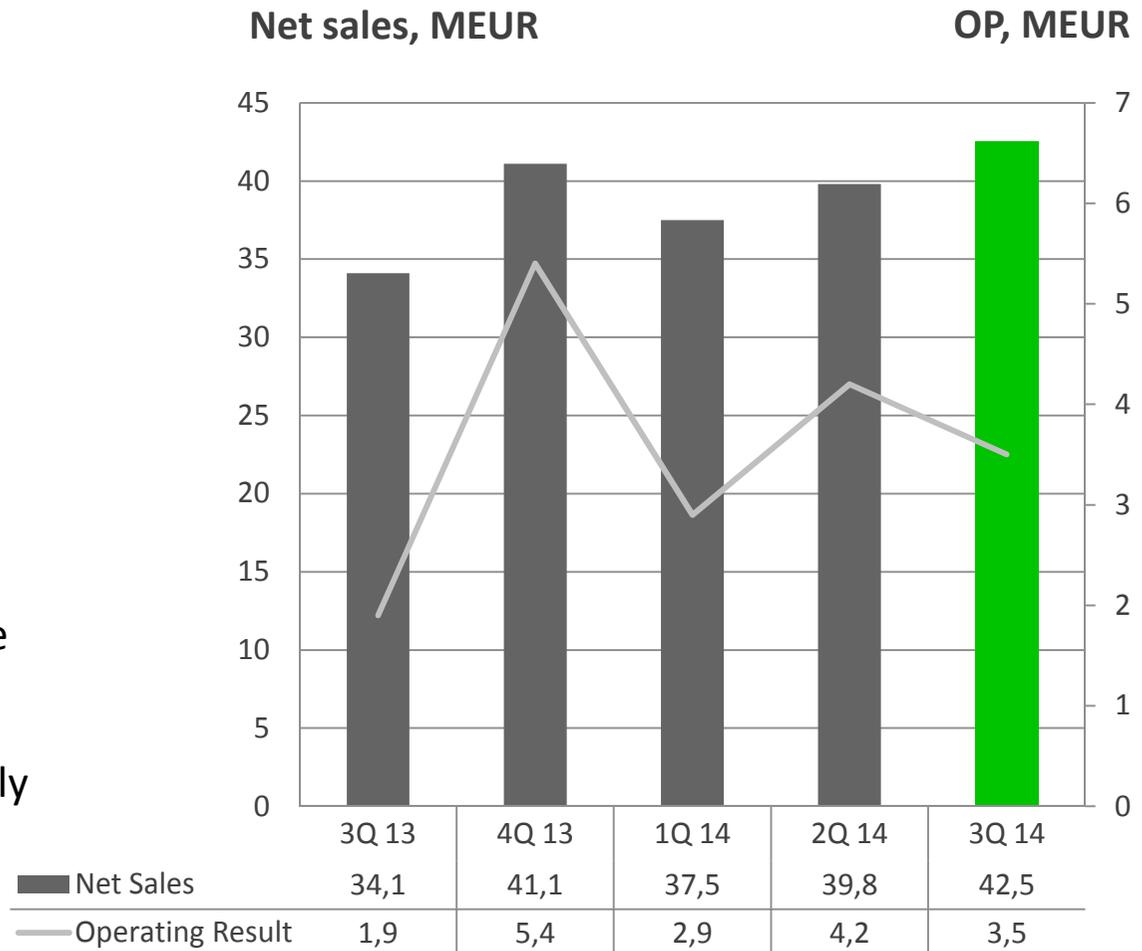
3Q 2014 – main events



- Net sales grew and operating result improved clearly from the previous year.
- The demand for EB's software products and engineering services remained good in Automotive Business Segment, including the jointly with Audi owned company e.solutions GmbH
- In August EB announced its plans to build a new automotive software development site in Oulu, Finland. The new site is planned to have up to 40 software engineers by the end of 2014, focusing on the development of embedded automotive software.

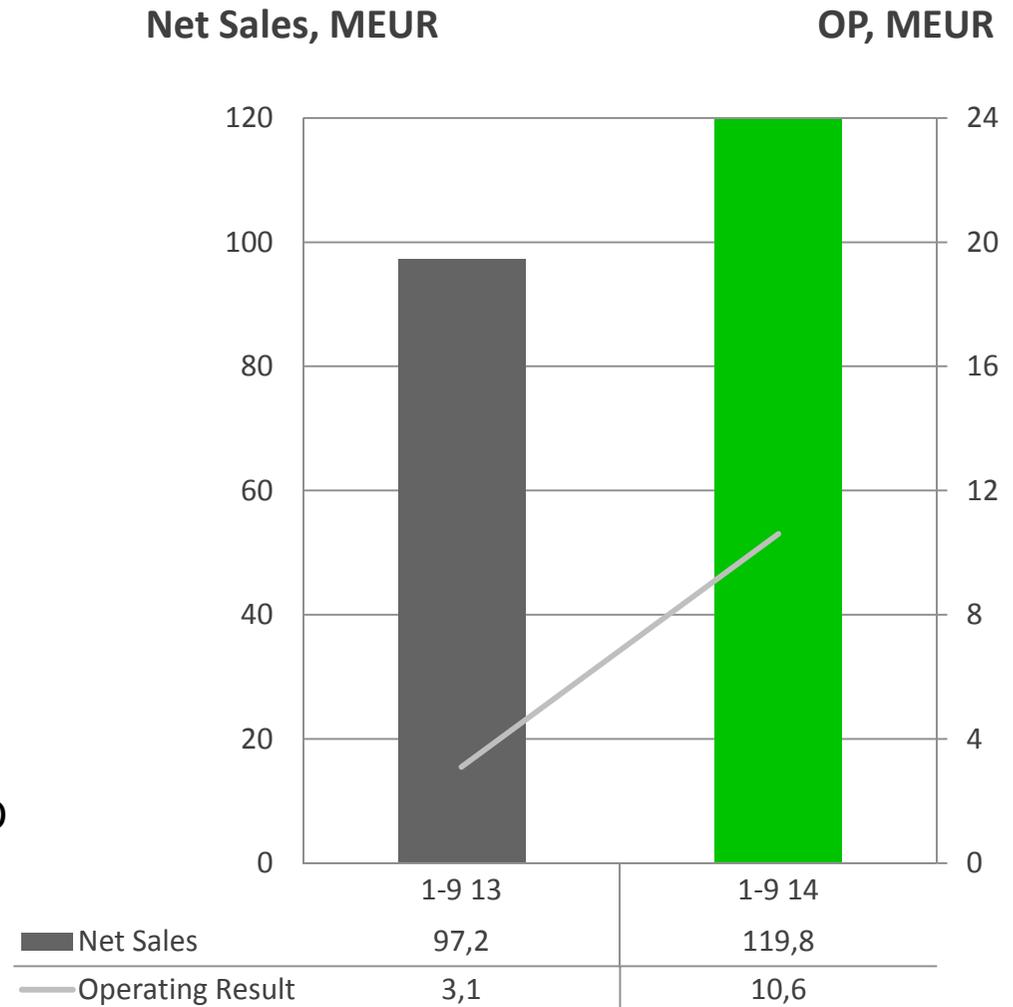
3Q 2014 - Net sales and operating profit continued to grow y-o-y

- Net sales in 3Q 2014 grew by 24,5% to MEUR 42.5 (MEUR 34.1, 3Q 13).
 - Strong year-on-year growth continued.
- Operating profit in 3Q 2014 grew to MEUR 3.5 (MEUR 1.9, 3Q 13).
 - The growth in the operating profit was mainly driven by the good execution of service projects, growth of the software license sales especially for in-car navigation software, and lower R&D expenses than in the previous year.



1-9 2014 – Net sales grew and operating profit improved clearly y-o-y

- Net sales grew by 23.3% to MEUR 119.8 (MEUR 97.2, 1-9 13).
 - Strong year-on-year growth continued.
- Operating profit grew clearly to MEUR 10.6 (MEUR 3.1, 1-9 13).
 - The growth in the operating profit was mainly driven by the good execution of services projects, growth of the software license sales especially for in-car navigation software and lower R&D expenses than in previous year.



Wireless Business Segment



3Q 2014 – main events



adidas miCoach SMART RUN
premium running smart watch

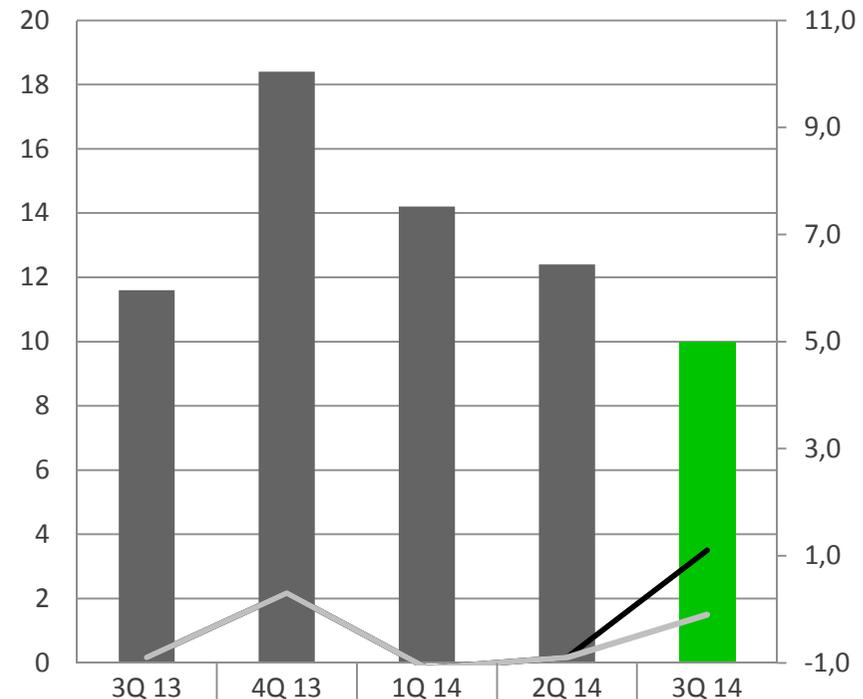
- Net sales decreased and operating result improved.
 - Net sales of R&D services for mobile telecommunications network equipment and other markets decreased.
 - Product-based net sales increased
- EB received a MEUR 6,8 purchase order from the Finnish Defence Forces for EB Tactical Wireless IP Network (TAC WIN) system products, with a further purchase option
- EB aims at bringing its Wireless Business Segment's products to the global defense and other authority markets and continued its sales and marketing efforts and R&D investments
 - Customers' purchase decisions seem to take longer time than earlier expected
- EB started to collaborate with Qualcomm to feature the Qualcomm® Snapdragon™ 801 processor in the new version of its EB Specialized Device Platform (SDP), which will be commercially available later this year.

3Q 2014 - Net sales decreased and operating result improved y-o-y

- Net sales decreased by 13.2 % year-on-year.
 - 3Q 2014 net sales was MEUR 10.0 (MEUR 11.6, 3Q 2013).
- Operating result increased year-on-year and was positive.
 - 3Q 2014 operating profit including non-recurring income of EUR 1,1 million resulting from the reorganization cases of TerreStar companies was MEUR 1.1 (operating loss of MEUR -0.9, 3Q 2013).

Net sales, MEUR

OP, MEUR



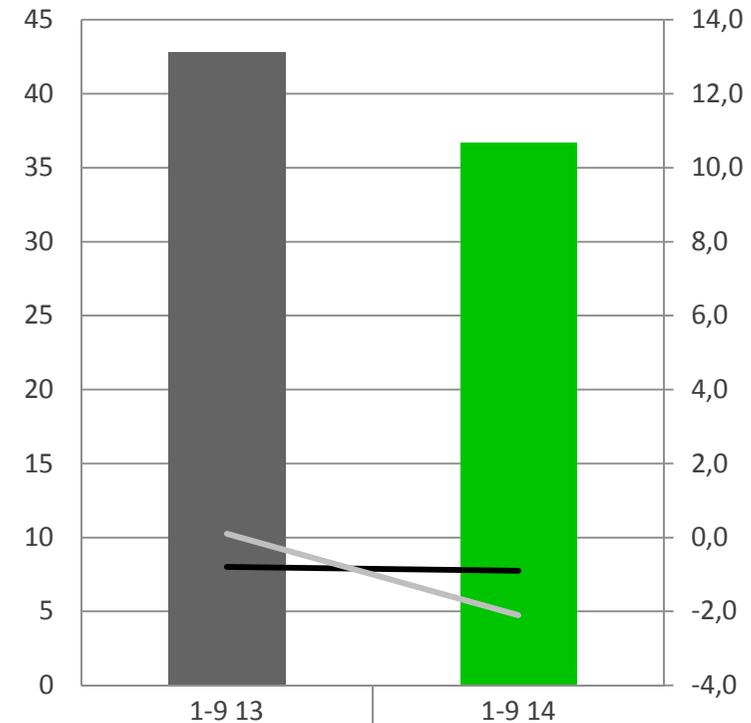
■ Net Sales	11,6	18,4	14,2	12,4	10,0
— Operating Result	-0,9	0,3	-1,1	-0,9	1,1
— Operating result w/o non-recurring items	-0,9	0,3	-1,1	-0,9	-0,1

1-9 2014 – Net sales and operating result decreased

- Net sales decreased by 14.3 % year-on-year.
 - 1-9 2014 net sales was MEUR 36.7 (MEUR 42.8, 1-9 2013).
 - Product-based net sales was MEUR 7,8
- Operating result decreased year-on-year and was negative.
 - 1-9 2014 operating loss including non-recurring income of EUR 1,1 million resulting from the reorganization cases of TerreStar companies was MEUR -0.9 (operating loss of MEUR -0.8, 1-9 2013, including non-recurring cost of approximately EUR 0.8 million resulting from the cost saving measures in Wireless Business Segment).

Net sales, MEUR

OP, MEUR



■ Net Sales	42,8	36,7
— Operating Result	-0,8	-0,9
— Operating result w/o non-recurring items	0,1	-2,1



Outlook for 2014

Outlook for 2014 – Automotive Business Segment

- The demand for EB's products and services is expected to develop positively year-on-year during 2014 in Automotive Business Segment.
- The global car market is expected to grow by 3% in 2014 according to the forecast made by VDA (Verband der Automobilindustrie, Germany).
- Carmakers continue to invest in software for new car models and the market for automotive software products and services is expected to continue growing.
- Growth in automotive software market in 2014 and beyond is mainly driven by:
 - Growing use of software in various parts of new cars as differentiator and factor for innovation.
 - Gradual separation of in-car electronics hardware and software.
 - Use of modular, global in-car software platforms to achieve scalability and ability to manage the complexity of a growing number of car models and variants.
 - Consumers expect in the car the same richness of features and user experiences as in smart phones and internet.
 - New applications are being introduced based on connected car solutions and cloud connections.
 - Introduction of new active safety systems and autonomous driving.

Outlook for 2014 – Wireless Business Segment

- The use of LTE technology in mobile telecommunications networks creates the need for R&D services for LTE base station design, due to the need for many product variants for various frequency bands.
 - However, general cost saving pressures in the mobile telecommunication network equipment markets have a negative impact on the demand for R&D services in this market.
- The trend of adopting new commercial technologies, such as LTE and smart phone related operating systems and applications, is expected to continue in special verticals such as public safety. The specific LTE frequency band allocations for authorities create demand for customized LTE devices, such as EB's specialized terminals, tablets and communication modules.
- The need for R&D services is emerging in the Internet of Things markets for connected devices for business or consumer use, such as smart watch and other wearable devices, and creates demand for customized solutions based on EB's product platforms.
- In the defense market, the need for larger amounts of data in tactical communications is generating demand for broadband networks, such as EB's customized Internet Protocol based tactical communications solutions.
- The public defense budget cuts reduce the demand for products and product development services in Europe and also elsewhere in the world, and simultaneously increase the competition between the suppliers.

Outlook for 2014 – financial

EB expects for the year 2014 that net sales and operating result will grow from the previous year (net sales of EUR 199.3 million and operating profit of EUR 8.1 million, in 2013).

Net sales growth rate in 2014 is expected to be slower than in the previous year (net sales growth 14.6 %, 2013)

Operating profit in the second half of the year is expected to be higher than in the first half (operating profit of EUR 5.0 million, 1H 2014).

- The demand for R&D services and software products of the Automotive Business Segment is expected to continue good in the second half of the year, and operating profit of Automotive Business Segment is expected to be at the same level or better than in the first half of the year (operating profit of EUR 7.1 million, 1H 2014).
- In the Wireless Business Segment, operating result without the non-recurring income of EUR 1.1 million resulting from the reorganization cases of TerreStar companies is expected to be positive in the second half of 2014 (operating loss of EUR - 2.0 million, 1H 2014).
- In the last quarter in the Wireless Business Segment we expect the product-based net sales to come mainly from the Finnish authorities and the product-based net sales from international defense and other authority markets to remain low due to the customers' slower than estimated purchase decisions.
- Following the same principle as in the previous guidance, the non-recurring income of EUR 1.1 million resulted from the reorganization cases of TerreStar companies, has not been included in the outlook for 2014.

Investors' calendar 2014

**February 19,
2014**

Financial Statement Bulletin 2014

**May 7,
2014**

Interim Report January-March 2014

**August 6,
2014**

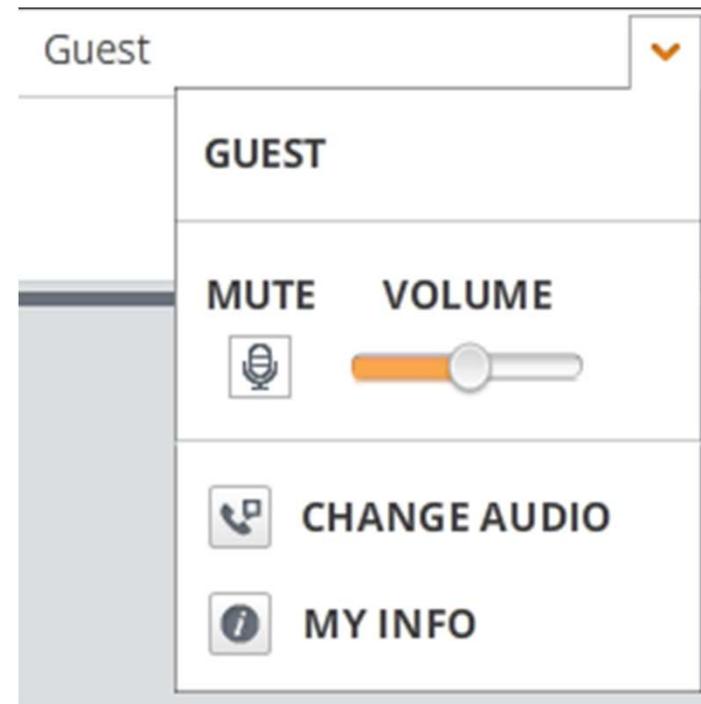
Interim Report January-June 2014

**November 5,
2014**

Interim Report January-September 2014

Q&A

- For participants online or in the call:
 - All lines have been centrally muted during presentation.
 - In Q&A session, lines will be opened for questions.
- To mute/unmute your phone line during Q&A session press *6.
- Computer audio users can change audio settings by clicking the arrow-button on participants list .



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